

Sumit Sharma

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ACADEMIC QUALIFICATIONS				
Qualifications	Year	College/School/Institute	University	Percentage
MMS - Finance	2021	Sydenham Institute of Management Studies, Mumbai	Mumbai University	74.75 %
B.Sc.	2017	MVP's K.T.H.M. Arts, Comm & Science College, Nashik	Pune University	71.75 %
12 th Std.	2013	Zulal Bhilajirao Patil Junior College, Dhule	Maharashtra State Board	71.17 %
10 th Std.	2011	Shri Ekvira Devi High School, Dhule	Maharashtra State Board	94.91 %
SUMMER INTERNSHIP				
IIFL Securities Ltd.		Financial Management Intern		APR'20 – JUN'20
<ul style="list-style-type: none"> ▪ Acquisition of new clients by opening Trading account ▪ Consulted and assisted clients to invest in securities market ▪ Calculated Fair Value of stock using PE valuation model and prepared comprehensive valuation model ▪ Analyzed PEG Ratio to determine the expected growth of the company ▪ Executed Intraday as well as Positional trades ▪ Performed Investment activity to generate 7-10% return on investment with managed risk to reward ratio ▪ Managed 3 client portfolios by consulting them with fundamentally good stocks and managed their assets 				
OTHER INTERNSHIPS/ LIVE INDUSTRY PROJECTS				
Special Situation Advisory		Finance Intern		MAR'20 – MAR'20
<ul style="list-style-type: none"> ▪ Financial Analysis of listed & unlisted companies based on their history, background, annual Reports ▪ Assessed Companies data and researched their lenders, debt restructuring, sustainable restructuring of assets ▪ Analyzed standalone & consolidated statement to find current situation of company 				
ACADEMIC PROJECTS & ACHIEVEMENTS				
Certifications	<ul style="list-style-type: none"> ▪ Applied Financial Statement Analysis from FinShiksha ▪ Equity-Derivatives from National Institute of Securities Markets (NISM) ▪ Advance Trading Algorithm from ISB Hyderabad ▪ Understanding Capital Market from LinkedIn ▪ Corporate Finance from LinkedIn ▪ Advance Google Analytics from Google Academy ▪ Tableau & Microsoft Excel from Udemy 			
Co-curricular	<ul style="list-style-type: none"> ▪ Co-Author of the research paper 'Investment increased in gold in recession': Comparison of ROI and change in price of gold with that of benchmark indices and ETF's as S&P 500 ETF (2020) ▪ Presented stock pitch on Titan company limited (2019) ▪ Executed a detailed research & prepared presentation on marketing mix of Harley Davidson ▪ Secured All India Rank 60 in IIT JAM Examination, 2017 ▪ Participated in Merkle –The blockchain case competition by IIM-A held in Dec' 2019 ▪ Participated in Hero Campus Challenge Season 5 competition held in Dec' 2019 			
EXTRA-CURRICULAR ACHIEVEMENTS				
<ul style="list-style-type: none"> ▪ Member of Organizing Committee of BizSquad'20: Flagship Event in Simerations, SIMSREE (2020) ▪ Participated in JBIMS Founder 1.0 – The B- Plan competition held in Mar'2019 ▪ Conducted Samanvaya 2k19, an event on Financial literacy and Importance of Networking ▪ Started own part time tuitions center in 2016 for the students of 11-12 std. ▪ Runner-Up in Debate & Quiz competition of K.T.H.M. College Science Festival 2015 				
ADDITIONAL INFORMATION				
Technical Skills	<ul style="list-style-type: none"> ▪ Advance Excel & Microsoft Power Point ▪ Tableau ▪ SQL 			
Soft Skills	<ul style="list-style-type: none"> ▪ Analysis & Decision Making ▪ Active Learner & Teaching ▪ Event Management ▪ Customer Relations 			
Personal Interests	<ul style="list-style-type: none"> ▪ Playing Volleyball ▪ Travelling ▪ Cycling 			
Languages Known	<ul style="list-style-type: none"> ▪ English, Hindi, Marathi 			