

SRIKANTH GAMPA

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I have been in the Educational sector from Sep 2016. During this period I have been actively interacting with students, parents, colleges and all types of educational institutions, firm holders. The job includes extensive involvement in Marketing, Admissions, Branding Sales, Creating need base Educational products to the aspirants.

- 4 years of combined experience in Marketing, Sales & Admissions, Customer overall operations in Educational industry
- Effective team player
- Good communication and presentation skills
- Relationship skills
- Convincing skills

SYNOPSIS

- Working as Senior Executive in UNIVERSITY OF PETROLEUM AND ENERGY STUDIES- Telangana State and Districts From January 2020- till date
- Worked as an Deputy Officer in Lovely Professional University-Telangana and Andhrapradesh Admissions Department - September 2016 - January 2020

Experience

Deputy Officer for the Telangana and Andhra Pradesh State in Division of Admissions Sep 2016 - Jan 2020
Lovely Professional University

from September 2016 to January 2020 (3.4 Years Work Experience)

Responsibilities in the Lovely Professional University

- My Role is to Make Tie ups with Colleges, Schools, Book stores, Institutes and Coaching Centers.
- Development of Business in the Given States
- Planning the Hoardings and Flexes throughout the Commercial Area and Business Areas.
- Advertisements in the Cinema Halls.
- Ideas for the Development of Business in the Market.
- To Conduct the Seminar at Colleges and Schools.
- Presentation to the Students in Colleges and School.
- Conducting Education Fares.
- Selling the LPU Entrance Test Applications in the Colleges and Schools
- Negotiating the Remuneration to The Principals and Coordinators of the College
- Counseling to The Parents and Students and Converting them to the Admission
- Placement Skills teaching to the Student
- Conducting Interviews For MBA and Ph.D Students
- Reaching the Targets
- Conducting Interview For International Students (Nigeria, Uganda, Ethiopia, Bangladesh, Sri Lanka, Etc)
- Document Verification of Files and As Students Come from Different States and Countries
- Checking the Eligibility for Admission, for Satisfying the Mentioned Criteria
- Conducting the LPU NEST Entrance Exam throughout the States in Net Centers and taking Care of Examination
- Taking initiative to develop the Business Strategies
- Simultaneously working in different departments as per allocated tasks.

Other Experiences:

Responsibilities in Live Tech. Company

- Worked in Live Technician as a Tech sales and Tech Support.
- Handling the US & UK Calls
- Inside office sales (Software Sales, Antivirus etc.)
- Giving the business through US & UK Calls.

part time marketing coordinator

Jan 2013 - Jan 2015

IBM Company

for IBM Business Partner as Internship Sales.

- Generating leads for internship.
- Promotion in the Universities Premises

Skills & Specialisation

Force.com, Coaching, Sales Department, Matlab, Deployment, Cpp, Cisco, Ccna, C, Salesforce.com

Education

Narayana Junior College

Hyderabad, IN

Jan 2012

Ravindhra Bharathi School

Hyderabad, IN

Jan 2010