**RESUME**

**HIMANSU SEKHAR SAHOO **

**AT/PO- UCHABALI P.S – TOMOKA**

**DIST – JAJPUR,ODISHA, PIN – 758025**

**E-MAIL- himansussahoo2014@gmail.com mob-7978918957**

**Professional Concise**

* **A result oriented performer, with nearly 4 years of qualitative Sales experience**
* ***Currently Working with“ ( Paytm ) “as A FSE .***

**Core Competencies**

 **Exploring for an opportunity in your esteemed organization making a meaningful contribution by utilizing specialized skills. Willing to work as a key player in challenging and creative environment.**

* **Personally visit to 15 to 20 Merchant /day to make good relationship with Merchants and creating New lead for sale force .**
* **Focus to On board quality EDC merchant for betterment in regular transaction .**
* **Re-Verifying the merchant after New EDC Sales through form.**
* **Controlling the Sales with M1, and M2 After Activation .**
* **Answerable for any query related to NEW schemes, pricing and MDR to the Merchants as well as to all merchants .**
* **Focus to achieving 100 % Tgt vs ach as company requirements.**

**EXPERIENCE**

* **I have 1.5yrs experience in One97 communication Ltd. working with Paytm in EDC as a FSE from January 19 to May 4 2020.**

 **.I have 1yr experiences with AXIS BANK LTD as a relationship officer .**

**ACHIEVEMENT**

 **.** In 2018 my best appriciation named **"Moonsoon Hungama"** (Highest Insurance Sale)

 . In 2019 appriciation for" **Payments Ka Bijeta** and **Pilot of Air Strike"**(Highest Swipe Machine Sale).

 .Best **FSE** for 2018-2019 awarded in 2019.

**PERSONAL DETAILS:-**

* **GENDER- MALE**
* **DATE OF BITRH:- 03/05/1994**
* **MOTHER NAME;- SANJULATA SAHOO**
* **FATHER NAME;- KALAKAR SAHOO**
* **MARITAL STASTUS:- UNMARRIED**
* **NATIONALITY:- INDIAN**
* **RELIGION:- HINDU**
* **LANGUAGE KNOWN:- ENGLISH, HINDI ,ODIA**

**EDUCATION QUALIFICATION:-**

|  |  |  |  |
| --- | --- | --- | --- |
| **BOARD/UNIVERSITY** | **QUALIFICATION** | **YEAR PASSOUT** | **PERCENTAGE****(%)** |
| **BOARD OF SECONDRY EDUCATION ,ORISSA** | **10TH** | **2009** | **70.66** |
| **C.H.S.E** | **12TH (SCI)** | **2011** | **54.16** |
| **UTKAL UNIVERSITY** | **B.SC** | **2014** | **51.16** |

**TECHNICAL QUALIFICATION:-**

**● Complete PGDCA course in 2014**

**DECLARATION**

**I do hereby declare that all the above statement are true to the best of my knowledge and belief.**

 **PLACE:- SIGNATURE**