

# Resume

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**Rishiraj Jain**

**Address- 2/178 Prem Nagar Shuklaganj,**

**Dist.- Unnao**

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## Career Objective:

Seeking a marketing position with an organization where demonstrated skills in marketing, administration, and sales can be used to increase profitability and promote growth.

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### 1- HDB FINANCIAL SERVICES ( HDFC BANK)

**Designation - SALES EXECUTIVE**

**Date - November 20, 2020**

Branch sales Credit card, Branch other product sales, branch relationship customer, marketing sales credit card, customer meeting term loan and other products

### 2- Denave India Pvt Ltd.(Google Pay)

**Designation – BDE**

**Date- Oct2019 to March2020**

Relationship development, solve quarries, take references, Calling, Fixing up meetings, cold calling, Follow-ups, document collection for further process.

### 3-AIRTEL Payment Bank

**Designation- Promoter**

**Date- March2017 to Oct2019**

Lead Generation, through cold call, references, solve quarries, take references Calling, Fixing up meetings, cold callings, Follow-ups, document collections.

### 4-Aircel Company

**Designation- Sales Executive**

**Date- July2015 to June2016**

Relationship development, Selling Sim Cards, Shop Visits on dasily Basis, DSR Reports, target oriented, Promotional Activities.

### 5-Celkon Moible Company

**Designation- Sales Executive**

**Date- April2014 to June2015**

Relationship development, Payment collection, cold calling, document collection



for further process, Lead Generation, through cold call, references.

## Academic Qualification

### Educational Credentials:

<u>Course</u>	<u>Institute/University</u>	<u>Subject</u>	<u>Marks/Division</u>	<u>Year</u>
DIPLOMA	Pvt. Institute	Computer	63%	JUNE,2014
BA	C.S.J.M, Kanpur	Arts	45%	JUNE, 2016
HSC	U.P. BORD	Arts	56%	JUNE, 2013
SSC	U.P. BORD	Science	49%	JUNE, 2011

## Personal Details

**Father Name**                      **Late. Mr. Mukesh Chandra Jain**

**Address**                              **70/49, Mathuri Mohal, Kanpur- 208001**

**D.O.B.**                                **02-Dec-1995**

**Languages Known**                **English & Hindi**

**Hobbies**                               **Listening To Music & Playing Cricket**

I hereby declare that the information given above is true to the best of my knowledge.

Date:

(RISHIRAJ JAIN)

