

Nitin Bhardwaj

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Career Objective

To succeed in an environment of growth and excellence and earn a job which provides me job satisfaction and self-development and help me achieve personal as well as organisational goals.

Educational Qualification

| Examination | Board/ University | School/College | Year of Passing | Percentage |
|-------------------------|-------------------|-----------------------------------|-----------------|------------|
| Bachelor of Arts | C.C.S | Chaudhary Charan Singh University | 2014 | 63% |
| Intermediate | CBSE | D.D.PS | 2011 | 72.8% |
| High School | CBSE | D.D.PS | 2008 | 58% |

| Key Skills | Key Competencies |
|---|--|
| <ul style="list-style-type: none">• Leadership Quality• Good Communication Skills• Intellectual• Team Working Spirit• Time Management Skills• Technical skills• Active Listening.• Contract Negotiation• Self Motivated / Ambitious | <ul style="list-style-type: none">• Tools - MS Office• Sales Marketing• Responsibility Taking• Product Knowledge.• Business Communication.• Client Engagement.• Knowing When To Shut Up• Affinity With Technology |

Work Experience

- Conduct one on one and small group training presentations for sales Associates.
- Interface with the vendors of products and maintenance of the record
- Providing excellent customer service
- Keeping store clean organized and well maintained at every time.
- Using creative problem and solving method to resolve customer issues.
- Performing additional duties as assigned.
- Involve in sales promotional activities inside and outside of the store for new arrival.
- Ensure the quality of floor arrangement to avoid damages.

- Maintenance of internal visual merchandising and in-store displays and ensure store appearance meeting company standards at all times.
- Conducted Local area activities to promote company products and sale

Projects

| Ongoing |
|--|
| <ul style="list-style-type: none"> • <u>Title</u> – Adaption of social media platform and strategies for developing stronger customer relationship. • <u>Dissertation</u> • <u>Responsibilities</u> – Core Member (owner) • <u>Description</u> – A marketing model which shows that customer relationship is very important part of a company. It tells how companies adapt social media platforms to build effective customer relationship. |

Achievements

- Achieved status as one of the top sales performers in perfume segment.
- Received one time appreciation letter for best performance from Shopper Stop.
- Completed the workshop.

Personal Profile

Father's name : Lt. Mohit Bhardwaj
 Date of Birth : 5th Oct, 1991
 Marital Status : Unmarried
 Languages known : English, Hindi, Punjabi
 Address : Ho.No- BH1 Doodhveshwar Apartment Pl No-38 Shalimar Garden
 Ghaziabad (UP) 201005

Declaration

I hereby declare that all the information mentioned above is true and correct to the best of my knowledge.

Date:

Place:

(Nitin Bhardwaj)