**RESUME**

**Akash Pawar**

Address:- RB-I 103/2 C.R.W.S. Colony Nishatpura Bhopal [M.P.] 462010

Email ID:- akash611.ap@gmail.com

Contact:- +91-7566479983

**CAREER OBJECTIVE**

Seeking a career to utilize my knowledge, personal skills to gain comprehensive understanding of a reputed oraganization so as to take responsibility and contribute significantly.

**ACADEMIC**

* Passed M.B.A (Finance+HR) from SIRT bhopal (Affilated to Barkatullah Unversity) in 2019.
* Passed B.com+Computer from unique college (Affilated to Barkatullah University) in 2017.
* Passed 12th from Suman sourav hr. Sec. school in 2014.
* Passed 10th from Suman sourav hr. Sec. school in 2012.

**WORK EXPERIENCE**

**Organization :-** Brink Solutions

**Designation :-** Business Development Associate

**Duration :-** 05 Aug. 2020 to 20 Feb. 2021 (6 months)

**Key learning :-** build contacts with potential clients to create new business opportunities, make cold calls for new business leads, keep prospective client database updated.

**INTERNSHIP**

**Organization :-** Reliance Securities Ltd.

**Designation :-** Business Development Executive

**Project :-** New Business Development

**Duration :-** 15 May 2018 to 30 June 2018 (45 days)

**Key learning :-** Learning on Reliance Digital Account By opening demate account, Customer acquisition, Customer retained, Dealing with Potential customers.

**COMPUTER SKILLS**

* Basic knowledge of computer.
* Computer hardware & networking.

**PERSONAL QUALITIES**

* Good leadership qualities.
* Strong decision making ability.
* Good communication skills.
* Ability to handle the team.
* Quick learner

**HOBBIES**

* Playing football.
* Travelling.
* Socialization with Family and Friends.
* Gymnastics.

**PERSONAL DETAILS**

**Father’s Name :-** Mr. Anand rao pawar

**Mother’s Name :-** Mrs. Rekha pawar

**Date Of Birth :-** 6thNovember 1996

**Sex :-** Male

**Language Known :-** English and Hindi

**Religion :-** Hindu

**Nationality :-** Indian

**DECLARATION**

I Hereby certify that the information provided above is correct to the best of my knowledge and belief.

**Date:-**

**Place:- Akash Pawar**