



CURRICULUM VITAE

SOUMALYA CHANDRA



Garbati, P.O Buroshibtala, P.S Chinsurah, Dist. Hooghly-712105, West Bengal, India.



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Project Sales Engineer

Looking for a challenging and responsible opportunity, explore strengths and potentials in a Professional organization, to meet employer's expectations.

Self-starter individual and an accountable professional with strong determination, aspiring to achieve high career growth through a continuous learning process while keeping organization's priorities on top and delivering my best efforts for meeting organizational expectations..

Profile Synopsis

- ➔ Completed **B.Tech in Electrical Engineering** from **SKFGL** under **WBUT(affiliated to AICTE)** in **2015**.
- ➔ Well rounded engineering expertise – Technically sound and capable of handling projects from inception to success.
- ➔ Have ability to understand and prioritize my work in a challenging business environment, thereby helping me to successfully deliver results.
- ➔ Accuracy, responsibility and accountability – Excellent attention to details and well organized.
- ➔ Proficient in grasping new technical concepts and emerging trends and utilizing them in an effective manner as per industry requirements.

INTERESTS & SKILLS

AREA of INTERESTS

- Electrical Machines and Switchgears
- Power Systems & Transmissions.
- Control Systems
- Electrical control panels and components.
- Supply Chain, Logistics and Stock Management.
- Knowledge in software's like MS-OFFICE, DBMS, ORACLE, P-SPIICE, C++,
- Skillful Typist with typing speed around 60-70 WPM

PERSONAL SKILLS

- Punctual
- Honest & Dedicated to work.
- Team leadership and risk taking capability.
- Communicative and adaptable to conditions.
- Reliable and Self Confident.
- Technically sound.
- Helpful.
- Have a Learning Attitude

SCHOLASTICS

Professional Qualification

Degree	Institute	University	Year of Passing	Marks (DGPA/CGPA)
B.Tech (Electrical Engineering)	SKFGI	WBUT	2015	7.42

Academic Qualification

Level	Institute	Board	Year of Passing	Marks (%)
HIGHER SECONDARY (12 th)	Sri Aurobindo Vidyamandir, Chandannagar	WBCHSE	2011	61.71
SECONDARY (10 th)	Don Bosco School Bandel	ICSE	2009	78.60

INDUSTRIAL TRAININGS

ACADEMIC PROJECT



Title –Electrical Distribution & Transmission

Learning – Detailed knowledge of power distribution & Transmission

Location – WBSETCL (RISHRA DIV.)

Tenure – 1 Month



Title –PLC & SCADA Programming

Learning – Detailed study of PLC & SCADA programming & Industrial Implementation.

Location – E.S.L (DUMDUM CANTT.)

Tenure – 1 Month



Title – Line Follower Robot

Learning: Construction & Control of a line follower Robot using a 8051 microcontroller

Location: SKFGI

Tenure: 6 months



Title – D.C Motor Speed & Direction control by PWM Technique

Learning: Construction & Control of a D.C motor using PWM.

Location: SKFGI

Tenure: 6 months

PROFESSIONAL EXPERIENCE

Organization Details with Experience	Roles and Responsibilities
<p>Company Name & Location:-M/S REPRO INDIA LIMITED, LOWER PAREL, MUMBAI</p> <p>Tenure:- October, 2015- November, 2017.</p> <p>Total Experience:- 2.1 Years. CTC:- 2.75L.P.A</p> <p>Designation:- Key Account Executive (Domestic Sales)</p>	<ul style="list-style-type: none"> ➔ Effective co-ordination with pre-press (DTP) & Production team, in terms of timely and accurate job processing. ➔ Meeting client requirements in terms of Job completion and timely delivery of FG to client. ➔ Providing MIS on timely basis, tracking client projects, maintaining accurate data in terms of FG stock, fulfillment, Dispatches production data etc. ➔ Providing logistic support to client, in terms of dispatches, material tracking, and solving dispatch related issues
<p>Company Name & Location:-SHINI PLASTIC TECHNOLOGIES INDIA PVT LTD., PUNE</p> <p>Tenure:- December, 2017- June, 2018</p> <p>CTC:- 2.75L.P.A</p> <p>Designation:- Sales & Service Engineer.</p>	<ul style="list-style-type: none"> ➔ Maintaining Business relationship with existing and new clients in Eastern India in terms of Business growth and development. ➔ Complete Knowledge of Electrical components and machineries thus providing service support to client ➔ Installation of machineries and providing technical support to client during Installation. ➔ Timely and accurate service of faulty Machineries as per client requirement and request.
<p>Company Name & Location: M/S SELEC CONTROLS PVT LTD, MUMBAI</p> <p>Tenure:- June, 2018- RECENT DATE</p> <p>CTC:- 3.63L.P.A</p> <p>Designation:- Project Sales Engineer (Institutional Sales)</p>	<ul style="list-style-type: none"> ➔ Maintaining Business relationship with existing and new Government clients in Eastern India in terms of Projects/Tenders/ Government approvals etc. ➔ Complete Knowledge of Electrical components and machineries thus providing service and installation support to client. ➔ Getting approvals and business from different State and Central Government bodies including various PSUs. Also make enlistment and tendering process followed as per requirement. ➔ Timely and accurate service of faulty products and as per client requirement and request.

PERSONAL DOSSIER

Date Of Birth	19 th July, 1993	Gender	Male
Father's Name	Mr. Samaresh Chandra	Marital Status	Un-Married
Communication	English, Hindi, Bengali	Nationality	Indian
Extra-Curricular Activities	<ul style="list-style-type: none"> ➡ Adventure sports (Trekking, Hiking, Biking). ➡ Cricket ➡ Music ➡ Reading (Thriller, Detective etc.) 		

DECLARATION

I hereby declare the above written particulars are true to the best of my knowledge.

Place: Kolkata

Date: 10th June, 2020

Soumalya Chandra