



Prabhakaran Murugesan

4/658 SARATHI NAGAR ASOOR(PO) KUMBAKONAM (TK) THANJAVUR(DT) 612501
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Objective

I seek challenging opportunities where I can fully use my skills for the success of the organization.

Experience

- **Bajaj Finance Ltd** 07/10/2019 - Till Date
Area Manager - SME
 - Managing agency channel in around Trichy and delta clusters
 - Handling SME- Secured and Unsecured products
 - On an monthly average sales- 140L to 160L
 - Handling FEMI and Six mob cases
 - Co-ordinating with collection team for closing bucket X cases.
- **Kotak Mahindra Bank** 28/12/2017 - 13/08/2019
Senior Business Development Officer
 - Taking care of SME- Unsecured
 - Handling Branch RM's and Channel agencies apart from own sourcing in Trichy and Karur cluster
 - On an monthly average sales- 100L
- **HDB Financial Serviced Ltd** 19/06/2017 - 02/01/2018
Sales Officer
 - Handling SME,LAP, Gold loans in Trichy
 - It is an individual role involving own business sourcing
- **Muthalagu Finance Ltd** 26/06/2015 - 13/04/2017
Branch Incharge
 - Handling executives for gold loans which included loan takeover as well
 - Location handled - Thiruvarur and Pattukottai

Education

- **Bharathidasan University** 2015
BCA
D
- **Native Higher Secondary School, Kumbakonam** 2012
HSC
920
- **Native Higher Secondary School, Kumbakonam** 2010
SSLC
302

Skills

- Sales
- Team building
- Decision making
- Problem solving

Interests

- Reading books and news
- Article writing

Personal Details

- Date of Birth : 04/05/1994
- Marital Status : Single
- Language : Tamil and English