

Aanchal Mahajan

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Career Objective

Looking forward to enhance my professional skills and gain more knowledge. Also, applying my existing skills to contribute in the organization.

Professional Skills

Financial and Accounting Skills
Interpersonal Skills
Negotiation Skills
Sales and Marketing Skills
Project Management Skills
Working Knowledge of MS Office, TORA and SPSS
Team Player

Volunteer Experience

- Worked for BRICS Chamber of Commerce and Industry from February 2018 to July 2018 as a volunteer and helped in increasing and adding more members in the community. Also helped small traders in increasing and strengthening their business.
- Worked as volunteer at 'Genesis 2015' annual fest of FORE School of Management.
- Coordinated B.B.E. annual fest 'Radiance 2013' at Bhim Rao Ambedkar College, University of Delhi.

Hobbies

Playing Table Tennis
Listening Music

Solving puzzles like Sudoku and Mathdoku

Education

FORE SCHOOL OF MANAGEMENT

PGDM IN INTERNATIONAL BUSINESS | 2015 - 2017

Specialization: Finance and Marketing

CGPA: 7.53

BHIM RAO AMBEDKAR COLLEGE, UNIVERSITY OF DELHI

BA (HONS) BUSINESS ECONOMICS | 2011 - 2014

Specialization: Finance and Econometrics

Percentage: 72.58%

GREENFIELDS PUBLIC SCHOOL

XII Standard (CBSE) | 2011

Percentage: 78.2%

X Standard (CBSE) | 2009

Percentage: 78.2%

Work Experience

HDFC BANK LTD

Relationship Manager EEG-WC | July 2018 - Present

Responsible for acquisition of new-to-bank business and managing the existing portfolio of clients who have taken working capital limit. Also, looking after the renewal of limits and deferral closures. Coordinating with ops and credit teams for smooth functioning of business.

DURGA INDUSTRY

Purchase Executive | September 2017 - July 2018

Responsible for procurement and purchase of material from various vendors at competitive price. Also, engaging new vendors/suppliers in the business. Coordinating with the production and warehousing department for efficient working of business.

KEN RESEARCH PRIVATE LIMITED

Market Research Analyst | May 2017 - August 2017

Prepared research reports on cleantech energy sector of Middle East countries. Provided analysis and reports on electronic cigarette market of different countries.

Internship Details

ERNST & YOUNG LLP

Transaction Advisory Services (Valuations and Business Modelling) | April 2016 - June 2016

Engaged in the valuation of the company operating in the cement sector by using various valuation methods.

Projects Undertaken

2016: Completed International Immersion Programme held at Nanyang Business School, NTU, Singapore.

2014: Presented a paper 'Does the popular BRICS model shows contagion effect' in International Conference 'India 2020: Vision for Financial Sector' held at Sri Guru Gobind Singh College of Commerce, University of Delhi.

2014: Member of research team for the University of Delhi's innovative project: Modeling EMI of Home Loans: A study of Qualitative and Quantitative Variables.