# MOHAMMED AHMED ALI

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Intent to seek a challenging career in a growth-oriented company where my skills would be used in the advancement of the organization.

# Academic Credentials

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| **COURSE** | **INSTITUTE** | **UNIVERSITY** | **Year of Passing** |
| MBA | SHADAN Management studies for boys | OSMANIA UNIVERSITY | 2017 |
| B.Com | Anwar-ul-Uloom Degree college | OSMANIA UNIVERSITY | 2014 |
| INTERMEDIATE  (CEC) | M.S Junior College | Board Of Intermediate (A.P) | 2011 |
| S.S.C | Little Tulips High School | Board Of Secondary School (A.P) | 2009 |

**Work Experience**

**Senior Sales Officer (SSO)**

HDB Financial services 06/2019 – Present

* Receiving the customers who approached for opting finance for their purchased products

(Consumer durables & Digital products)

* Explaining to customers about various schemes provided by **HDB finance**
* Checking the eligibility of customer, for which specific scheme they chosen for the finance of their product.
* On the approval for eligibility, receiving all the required documents from the customer (Adhar card, PAN card, Bank details etc) , for the initiation of finance of the customer.
* 5. Accumulating the entire required document in form of file and finally sending file to HDB Finance for Disbursement.
* Being a Senior Sales Officer, guiding to newly appointed sales officers on their assigned task

# Promotions & Acheivements

* On the basis of consistent performance promoted to Senior Sales officer in **HDB Finance**
* Succeeded in crossing monthly sales target, got selected in Top 10 performers

# Technical Skills



* Windows XP,Windows Vista &7,8 &10
* M.S Office

# Personal Skills

* Goal oriented and a team player.
* Zeal to learn new things.
* Confidence with positive attitude.
* Flexible and adaptable.

# Personal Details



* **Date of Birth** : 13-09-1992
* **Languages Known** : English, Hindi and Telugu