## Name: Kumar shayu

## Address: B1801 Himalaya Pride

##  Near Ekmoorthy Gol Chakkar

##  Greater Noida West(UP)

##  PIN 201306

## Contact no.: 7903480760

## Email Id: shayu2468@gmail.com

## **Objective**

## To see myself ascending to the pinnacle in financial sector. Looking for a career not just a job only.

## **Experience**

## **Hewlett Packard -At Bengaluru from Aug. 2013 to July 2014**

## **Designation : Process Associate**

## Role: To work on small business small office model framework updating and managing records in Siebel client management platform

## **Yes bank- At Preet Vihar Delhi -from Feb 2016 Till July 2016**

## **Designation : Financial Partner GIB**

## Role: Casa Deposit and Cross Sales to NRI customers, meeting their all service requirements of Banking in order to retain existing customers and add new clients as well through various references and marketing.

## **RBL Bank Limited-At RDC Ghaziabad-from Aug 7, 2017 Till Feb 14, 2020**

## **Designation : Relationship Manager Premium Accounts**

## Role: Casa Deposit, Cross Sales, Portfolio enrichment management with effective emphasis on retail and wholesale business(both Deposit and Loans) including credit cards.

## **Hdfc Bank Limited- At Pilkhuwa (Hapur District)-from Feb 2020 Till Date**

## **Designation: Current Account Relationship Manager**

## Role: Responsible for Current Account Sourcing, Servicing Portfolio management and Portfolio enrichment. Retail and wholesale assets sales along with credit cards, Insurance And Mutual Funds (For Personal as well as SME Segment).

## **Educational Details**

## **Matriculation**- St. Michaels High School CBSE-83 percent-2005

## **12th Standard**- St. Michaels High School CBSE-62 percent-2007

## **Graduation**- Presidency College-Bengaluru-Bangalore University-BBM-76percent-2013

## **Post graduation**:(a) Post Graduation Diploma in Management-Institute Of Integrated Learning

##  And Management-Greater Noida-72 percent-2016.

##  (b) Post Graduation Diploma In Banking And Finance-Manipal School Of

##  Banking Bengaluru-2017.

## On the job Training across all the banking segments with special emphasis on loan underwriting and sales of deposit and loan products during course at Manipal Schoold of Banking,Bengaluru.

## **Profession Qalifications**:-

### Have cleared AMFI and IRDA certification examination.

## **Awards and Acknowledgements**

## Selected for Internship in KPMG Cybercity Gurgaon For Expatriate Taxation-from July 2015 To Oct 2015.

## Selected for a fully sponsored foreign trip of Dubai while achieving place in top 3 position in Presidency College during my graduation.

## Won numerous awards and trophies in my educational period for public speaking(both in Hindi and English).

## Selected for trip to France for doing a marketing course fully sponsored by the college at Normandy School Of Business Ecole de Normandy, **France**-2015.