**Resume**

**PRIYANKA M. CHAUDHARI**

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**SUMMARY: -**

Techno commercial professional holding **experience** **of 5+ years** in Automobile **Costing and Sourcing**. Handling commodities like **Plastic, Rubber, Electrical, Machining Parts and Proprietary Parts**. Knowledge of **automotive manufacturing processes** of commodities handled. My immediate objective is to broaden my horizons & explore the available job opportunities. I intend to enhance my knowledge and contribute with my hard work to an organization.

##### ORGANIZATION EXPERIENCE: -

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| **Company** | **TATA Technologies** |
| **Duration** | **Jan 2018 – Mar 2020** |
| **Post** | **Senior Engineer – Design** |
| **Department** | **Costing & Sourcing** |

**Job Profile:**

* Handling Electrical, Plastic and Rubber commodities
* Experience of should costing of plastic parts **(Interiors, Exteriors)**, Rubber parts and Electrical parts **(wiring Harness, Lamps)**, Machining (small connectors)
* Responsible for Sourcing activities like identifying potential suppliers, sending RFI/RFQ's, follow up for quotation, initial price negotiation, preparation of competitive price proposal and settlement
* Sample part procurement and related clearance, follow up activities
* Project Planning, Scheduling, Tracking with TDBM and Costing, Sourcing Team
* BOM Management, BOM updation with TDBM, Time to time corrections in BOM
* Knowledge of various manufacturing processes related to plastic and Rubber commodities like injection Moulding, vacuum forming, Extrusion
* Knowledge of MHR calculation, tonnage- calculation, machining time calculation
* Final presentation preparation for every project
* Hands on experience on **Excel, Power point, Word**
* Working on different **should costing and VAVE projects** :

1. Material Handling equipment Manufacturer – Machining (small components), Rubber Parts (Hoses)
2. Automobile Manufacturer (3 Projects) – Plastic Commodity, Electrical Commodity & VAVE
3. Power Generation Manufacturer - Electrical Commodity

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| **Company** | **KPIT Technologies (PACCAR India)** |
| **Duration** | **Oct 2016 – Jan 2018** |
| **Post** | **Purchasing Coordinator** |
| **Department** | **Purchase** |

**Job Profile:**

* **Global Sourcing**: Establishing **aftermarket opportunities** and suppliers from India for various parts, sending RFQ packages, getting quotation, analysis, negotiation and awarding business.
* Coordinating and participating in display center events with various suppliers and commodity managers of different commodities like Electrical, Forgings, Castings, Chassis and Plastics for the OE and aftermarket parts procurement.
* Supporting on documentation activity, coordinating activities like NDA tracking, FCPA tracking, supplier visited tracking, Events tracking etc
* Supporting in events such as supplier conferences, CMP Events, Display Center Events
* Working as Buyer for **Indirect Purchasing** as well.
* Coordinating and supporting in admin related activities such as Travel bookings, Hotel bookings, Sample parts customs clearance, expense reporting and month-end close activities.
* Supporting purchasing and supplier quality team as directed by Director – Purchasing.
* Responsible for maintenance of Display center.

**Key Achievements:**

* Participated in PACCAR India Supplier conference.
* **Participated in DAF Asia Week – The Netherlands**
* Successfully organized and participated in Supplier Partnership Events for different commodities of Aftermarket and OE.
* Completed **High Impact Business Communication Training.**

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| **Company** | **TATA MOTORS** |
| **Duration** | **June 2014 –Oct 2016** |
| **Post** | **Graduate Engineer Trainee (Purchase Electrical)** |
| **Department** | **Strategic Sourcing** |

**Job Profile:**

* Automotive Purchase: Working in central purchasing team, for sourcing of electrical components (small car to big trucks), complete knowledge of Purchasing Process starting from sending RFQ till awarding Purchase Order and Supplier Payment release.
* Responsible for **Commercial settlement** of Body Electrical parts in Commercial vehicles (CV) & Passenger Vehicles (PV). Parts like **Instrument Cluster, Switches, Power socket, Horns, Harness, Sensors** – Fuel Level Sensors, Temperature sensors, Vehicle speed sensor, TPMS sensor.
* Assisting in strategic sourcing, **identifying suppliers, initiating bidding process, requesting quotations, compiling response and making comparison** for all SOR (Statement of requirement) cases and ECN requirements (Engineering change notification cases) and negotiating with supplier for price & quality.
* Deep study of drawing for effective **commercial negotiation** not only technical aspects but also for effective cost reduction ideas.
* Close coordination with different agencies like ERC (Engineering Research Centre), AQ Team (Advanced quality) and suppliers for **cost reduction ideas** with better quality product development at lower price.
* Resourcing of components for realizing annually commercial benefits.
* Coordination for try outs of newly developed part on manufacturing line.
* Releasing part Contracts & Purchase Order in SAP, **Price Amendment** in Contracts & Purchase Order, Quota & Usage Probability maintenance in SAP.
* Maintaining Share of Business for commercial benefits.
* Coordinating for workshops with supplier / ERC / AQ team for VAVE proposals & successful implementations.
* Monitoring and closely coordinating between E&E team members for timely PO release & implementation of ECN cases.
* **Vendor Management** – Vendor on boarding activities like new vendor code creation, creation of login & password for vendor, coordination for vendor payment release
* Weekly report generation of PO release & Tooling PO release for E&E team.
* Centrally coordinating for Supplier agreements, Supplier Base Rationalization (SBR).
* Centrally coordinating & analysing for One Time and Amortizing Contract & POs deletion.
* Daily monitoring for Parts not on Contract (PNOC) cases for E&E team.

**Key Achievements:**

1. Cost Reduction in power socket and horns by using Zero Base costing method (ZBC).
2. Cost reduction in speed sensor & Relays by resourcing.
3. Recently awarded as **Champion - Sourcing Support** in Tata Motors purchase annual meet -2016.

##### ACADEMIC DETAILS: -

##### BE (Instrumentation & Control) (2009 – 2013) – 66.4%

##### H.S.C Education (2007-2009) -76 %

##### S.S.C Education (2006-2007) – 84.46 %

##### TECHNICAL / IT SKILLS: -

1. **SAP (System Admin Production) - MM & MM purchase Module**
2. PLM (Drawing software)
3. **KNOWLEDGE OF MS-OFFICE**. (**Word, Excel** - Vlookup, Hookup, Pivot Table, sumif, countif, **Power Point** - Pie Chart, Bar Chart)
4. LANGUAGE- English, Marathi, Hindi

##### DECLARATION: -

I hereby declare that the information furnished above is true to the best of my knowledge.

Place: Pune.

**PRIYANKA M. CHAUDHARI**