



Gaurav Tomer Adi

Sales Head

Sales Manager with over 7 years of experience training and supervising sales staff while planning and implementing sales strategies over a multi-state territory .seeking to bring my proven track record of launching successful marketing campaigns and team-leading into a senior management position

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📞 9599045483

📍 Balbir Nagar Shahdara, EAST DELHI, India

EDUCATION

10 Th Passed Out U.P Board

2006

12 Th Passed Out U.P Board

2008

B.Com chaudhary charan singh university

2011

WORK EXPERIENCE

Tele sales Office Unicon Investment Solution Ltd.

01/2009 – 03/2009

Noida

Team leader Unicon Investment Solution Ltd

06/2009 – 12/2009

Noida

Asst Manager Unicon Investment Solution Ltd

01/2010 – 06/2011

Noida

Floor Manager Unicon Investment Solution Ltd

07/2011 – 07/2014

Noida

Sales Head Newtech Video Systems Pvt Ltd

01/2015 – Present

New Delhi

SKILLS

- Build a full-scale sales operation from the ground up; duties include establishing database systems, recruitment of senior regional sales managers, as well as developing sales and marketing strategies

- Strategize with senior management to market new products into traditional retail channels of distribution in the Fast-Moving Consumer Goods

- Successfully expand the marketing reach of older products into emerging digital and online platforms

- Developed quarterly mail campaigns in accordance with advertising schedules and sales budgets