**CURRICULUM VITAE**

## Ashok Kunwar Email- [shkkunwar@gmail.com](mailto:shkkunwar@gmail.com)

**Plot No. 277E, Flat 202, Back side Contact- 8510836342 Vipin Garden, Nawada**

**Uttamnagar, New Delhi 110059**

**OBJECTIVE**

To become a part of helping Indian economy through my skills and generate employment.

To work as an asset for the organization with healthy business relationship. To grow higher and support everyone for their betterment.

**WORK EXPERIENCE**

# Working with Ready Set Trip (Tripees) since 20 May 2018

* Managing entire Sales team of Domestic and International packages.
* Managing Operation team for smooth operations of tours.
* Part of planning and decision-making team in Organization.
* Supporting other teams in their respective works.
* Hiring for the organization.

# Worked with OYO Rooms from 04 July 2017 till 15 May 2018

* Making product for Domestic market.
* Manage team to ensure timely actions.
* Provide help to resolve the cases.
* Handling Departure.
* Contracting with hotels, online hotel backup support
* Team handling

# Worked with Travel Boutique Online from 17th Sep 2013 till 15th Dec 2016

* Dealing in Holiday packages Domestic
* MICE Operations & Bookings
* Contracting with hotel and DMC across India
* Marketing campaign through bulk mailers and SMS
* Tour escorting – Uttarakhand, Gaya, Varanasi, Aurangabad, Goa

# Worked with Spring Travels Delhi as a Senior Executive from 15th September 2011 till 30th August 2013

* Handling B2B & B2C Enquiries for Domestic packages
* B2B online portal handling
* Online hotel booking and dealing with vendors

**PROFESSIONAL QUALIFICATIONS**

MBA from HNB Garhwal University Srinagar, Uttarakhand - 2009

Diploma in sales and marketing from HNB Garhwal University Srinagar, Uttarakhand - 2005

**EDUCATIONAL QUALIFICATIONS**

B.COM from HNB Garhwal University Srinagar, Uttarakhand - 2007

Intermediate from GIC Karanprayag, Uttarakhand- 2004 Matriculation from Saraswati vihar, Nainital, Uttarakhand- 2001

**ACHIEVEMENTS**

Received award in best startup for “Tripees” in Mumbai functions for 2019.

Participated in workshop for personality development under Air Commodore L. K. Sharma Theater work in various auditorium in Uttarakhand

**COMPUTER SKILL**

Proficiency in MS office work

Outlook / Lotus emailing, HTML, MS Access