***N. ANUDEEP***

*Mobile: +91 9966515699; Email:* ***anudeepnakka01@gmail.com***

***Career Objective***

* *Seeking a challenging position in the field of marketing that would foster my career by providing an environment to demonstrate my sales skills in generating leads and converting them to clients.*

***Professional Summary***

* *1 year of experience in automobile sales industry.*
* *4 year marketing experience in Sales Field.*
* *Customer Service orientation – Active listener.*
* *Good work ethics with good presentation, persuasive and negotiating skills.*

***Work Experience***

**Company :** Mango Motors Pvt.ltd (Hyundai car’s Dealers)

**Duration :** December 2012 – December 2013

**Role :** Sales Consultant
**Responsibilities:-**

* Searched for and identified potential customers for selling new vehicles.
* Designed and implemented sales plans and met the sales goals as planned by individual and mass demonstration.
* Demonstrated catalogue before prospective customers, explained technical aspects and solved their queries related to purchase of the vehicle.
* Generated and maintained accurate records of all pricing, sales and activity reports.
* Managed after sale service operations with the customers.
* Reached my monthly targets without fail. In one month I even crossed my target.

***Company :*** *HDFC LIFE INSURANCE COMPANY LTD*

***Duration :*** *Jan 2014 – Jan 2016*

***Role :*** *Business Development Manager* ***Responsibilities:-***

* + *Creating leads with in my circle and also through my friends and relatives.*
	+ *Convince them to buy our insurance products by explaining the products and also assessing there needs to recommend the suitable plans.*etc.,

***Company :*** *Pay TM (One 97 Communications)* ***Duration :*** *Feb 2016 – May 2017*

***Role :*** *Sales Associate* ***Responsibilities:-***

* + *Visiting retails stores and explain the uses of Pay TM App, register them to use the app to accept payments from the customers.*
	+ *Also took seminars on cashless payments in Rural areas like Narsipatnam, bheemili, yelamanchili*

***Company :*** *EXIDE LIFE INSURANCE COMPANY LTD*

***Duration :*** *July 2017 –April 2018*

***Role :*** *Relationship Manager* ***Responsibilities:-***

* + *My role is to take care of orphan customers of the company*
	+ *Giving service to them and also explaining the best plans which are suitable for the client*
	+ *Conducting HNI meetings to create leads as well as business.*

 *May 2018 - July 2019 managed my family business due to some reasons.*

***Company*** : Quess Corp *LTD*

***Duration*** ***:*** Aug *2019 - Jan 2020*

***Role*** ***: Territory Sales Manager***

***Responsibilities:-***

*My role is to take care of the business entire region in and around Visakhapatnam, the territory radius is 200 Km. I did well in my tenure. The reason I left the organization is they are going close vertical.*

***Technical Skills***

* *Working knowledge on MS Office suite (MS- PowerPoint, Excel, and Word).*
* *Aware of programming in C & C++*
* *Operating Systems: Windows XP, Windows 7, Windows 8, Windows 10.*

***Education***

* ***B.Tech (Computer Science and Engineering),*** *from Avanthi’s Research & Technological Academy, Bhogapuram (2012)*
* ***Intermediate****, from Visakha Junior College, Visakhapatnam (2008)*
* ***S.S.C.****, from Gnananiketan High School, Visakhapatnam (2005)*

***Personal Profile***

Name : Nakka Anudeep Father’s Name: Nageswara Rao Date of birth : 15th Feb, 1990

Marital Status : Married

Nationality : Indian

Language Known : English, Telugu & Hindi (Manageable)

***Declaration***

I hereby declare that the above written particulars are true to the best of my knowledge and

Belief.

(N.Anudeep)