

SUNIL KUMAR

Address: - 180 - A , shyam
nagar Nirmal vihar jhotwada
Jaipur 302012

Mobile No. +91-9549269353,
Email:sonis5392@gmail.com

BANKING SERVICES

Knowledge driven banking & insurance futures professional offering performance
based experience in financial services industry

MANAGEMENT PROFESSIONAL

- Experienced spearheading as Sels.
- Team Player with unsurpassed analytical skills, energy-driven motivator & optimistic individual with immense zeal and enthusiasm to accept and meet challenges in the competitive environment.
- Innate ability to handle multiple functions and activities in high pressure environments with tight deadlines.
- Excellent communicator with exceptional talent for problem solving through reasoned thought processes.

Core Competencies Include:

Operations Management	CASA Insurance
& MF	Communication Skills
Event Management	MIS

PROFESSIONAL EXPERIENCE

IDFC FIRST BANK, jaipur (28 -jul- 2019 to till
date) Designation - senior sals Officer

Targeting HNI/corporate as clients for organization
To appoint power new CASA & Insurance client in Jaipur
Conducting Market research to generate relevant data
Organizing and Managing Events for the Organization in jaipur
Monitor & provide guidance of market to all clients
Assisting Branch Head in business development activities
Handling CASA & operation idfc first bank

Icici bank , Bikaner (28 -Feb- 2018 to 26 jul.
2019) Designation - (Sales Officer)

Targeting HNI/corporate as clients for organization
To appoint power new CASA & Insurance client in Bikaner
Conducting Market research to generate relevant data
Organizing and Managing Events for the Organization in Bikaner
Monitor & provide guidance of market to all clients
Assisting Branch Head in business development activities
Handling CASA & operation Icici bank ltd

Compucom Software LTD , Hanumnahrah (01 July 2013 to 31 jan 2018)
Designation - (Computer Instructor)

Targeting Best batch organization for students

To appoint Franchisee in Hanumangarh

Conducting Market research to generate relevant research data

Organizing and Managing Events for the Organization in Hanumangarh.

Monitor & provide guidance to all clients

Educational Qualification

Bachelor of Arts from University of Bikaner in 2014

12th from Board of Sr. Secondary Education of Rajasthan (2011)

10th from Board of Secondary Education of Rajasthan (2009)

Other Qualification

CICA Institute Delhi

Sales Marketing Institute Nohar

COMPUTER SKILLS

Comfortable with working on Windows XP, 2000, 98, MS Office, Adobe Photoshop, IE5.0 & above, Knowledge of Installation of Computers over LAN. An idea about FLEXCUBE , CRM ., WIZARD . and Working of ATM MACHINE , Tally and also learning SAP.

Worked extensively on package like CRM

PERSONAL DETAILS

Father Name : MR. Subhash Chander

Date of Birth : 05/08/1992

Nationality : Indian

(Sunil Kumar)

