

ANKIT SHARMA

H.No.84 EME 510 Colony,
Sardhana Road Bypass, Kanker Khera, Meerut-250001

State: Uttar Pradesh

Nationality: India

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CAREER OBJECTIVE

I am recognized for contributions to record-setting sales figures, territory expansion and new account development. Proven ability to lead sales teams to achieve revenue gains. Offer an in-depth understanding of the sales cycle process and remain focused on customer satisfaction throughout all stages.

PROFESSIONAL QUALIFICATION

- ❖ **BBA.** (2012-2015) from Chaudhary Charan Singh University Meerut.

SUMMARY OF SKILLS.

- Self-motivated, professional attitude, and confident individual
- Ability to deliver results under stressful circumstances
- Skilled in handling database management system.
- Outstanding multi-tasking, problem solving, and organizational

SPECIALIZED TECHNICAL SKILLS

- Operating Systems: Windows
- Database Handling.
- Software: MS OFFICE , CCC (DOAECC),TALLY,
- Internet surfing.

WORK EXPERIENCE

- **3 year Anmay Solution pvt.ltd (VGYAAN)** as an Team leader.
- 2 year Team Leader experience with Vijai Shree writing concept pvt.ltd.
- 1 year DTS lead with JIO (KUTUMBH CARE PVT.LTD).

JOB PROFILE

- Successfully expand the marketing reach of older products into emerging digital and online platforms
- Developed, updated and organized databases to handle customer and data.
- Reviewed performance of database systems at existing sites and maintained monthly reports.
- Monitored social media and online sources for industry trends.
- Implement strategic goals for marketing campaigns with billings and serve as project manager, leading a team of 20 creative and technical staff.
- Introduced new gasket lines into the market, often closing sight-unseen sales of newly released products.
- Demonstrated an unwavering commitment to customer service, adding new customers while maintaining premium service levels with existing accounts.

ACADEMIC QUALIFICATION

High School : Passed from U.P Board in 2007.
Senior Secondary : Passed from U.P Board in 2010.

EXTRA CURRICULAR ACTIVITIES

- ❖ Active participation in programmed Held at Gyan bharti institution of management Meerut
- ❖ Active Coordinator in Cultural programme

MAJOR ACHIEVEMENTS

- ❖ For District level Wight lifting.

STRENGTHS

- ❖ High communication skill, positive attitude, punctuality, self-motivation, confidence, creativity, teamwork, leadership qualities and hard work.

PERSONAL DETAILS

Father's Name : Mr. Dharamvir Singh
Date of Birth : 13th Jan. 1991
Marital Status : Unmarried
Nationality : Indian
Language Known : Hindi & English

DECLARATION

I hereby declare that the above-mentioned details are true to the best of my knowledge.

I have attached a complete resume herewith for your perusal. In case you find me a suitable candidate, I am willing to come for an interview, the date and time of which can be arranged to suit your convenience.

Date :.....

Place : Meerut

(Ankit Sharma)