



Aishwarya Raskar

Senior Financial Services Associate

Professional senior financial associate with 3+ years of experience with a demonstrated history of working in the financial services industry.

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📍 Navi Mumbai, India

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WORK EXPERIENCE

SENIOR FINANCIAL SERVICES ASSOCIATE

HDFC Pvt Ltd

11/2019 - Present

Navi Mumbai

Achievements/Tasks

- Achievements of business targets for all financial products as defined and agreed upon.
- Values award, Spot award, Promoted as senior.
- Maintain relationship with clients and ability to understand client perspective.
- Assist in maintaining banking relationship with HDFC Limited.
- Manage and service the existing customer portfolio.
- Be compliant with the selling of various products and increase technical expertise in functional areas for IRDA, AMFI, etc.

BUSINESS DEVELOPMENT OFFICER

ANDROMEDA Pvt Ltd

06/2018 - 03/2019

Mumbai

Achievements/Tasks

- Identify new sources in the allocated area & inform the progress to manager.
- Tracks and report of MIS reporting
- Responsible for identifying the need for appointment of a channel partner.
- Responsible for enhancing the customer experience by developing & maintaining a relationship with clients.
- Responsible for completion of file & submission of forms, documentations & information.

HUMAN RESOURCES CONSULTANT

VNG CONSULTING

04/2016 - 05/2017

Mumbai

Achievements/Tasks

- Serving as internal consultants by analyzing a company's current HR programs & recommending solutions.
- Contacting job seekers & offering them placements.
- Preparing & maintaining reports related to recruitment's.
- Advising management on the administration of human resources policies and procedures.

EDUCATION

MASTERS OF BUSINESS ADMINISTRATION - FINANCE (MBA)

NMIMS UNIVERSITY

05/2021 - 06/2023

Mumbai

BACHELOR OF COMMERCE - FINANCIAL MARKETS (BFM)

SIES COLLEGE

03/2015 - 04/2018

Navi Mumbai

SKILLS AND COMPETENCIES

Ms Office

Mutual funds

Fixed Deposits

Customer Service

Critical thinking

Interpersonal communication

Collaborated

Calendar management

Time management

Response management

Crisis Management

Social analytical thinking

MIS Reporting

Portfolio Management

Resource management

Dashboards (excel)

ACHIEVEMENTS/CERTIFICATES

IRDA (06/2020 - 06/2023)

ANTI MONEY LAUNDERING (05/2021)

E GURUKUL (01/2022)

Qualified as legend in the E Gurukul League

CYBER SECURITY (03/2022)

SIES Marathon (08/2015 - 08/2016)

CLASS REPRESENTATIVE

World's Largest Walk Against Blindness

Values and spot awards

LANGUAGES

English

Full Professional Proficiency

Hindi

Native or Bilingual Proficiency

Marathi

Native or Bilingual Proficiency

INTERESTS

Sketching

Travelling

Cooking

Writing