# M Y Ahesan

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Chittoor, AP, India



**Aspiration**

A position to explore my skills, experience and abilities in an organization, which offers me a security and professional growth while being resourceful and flexible.



**PROFILE SUMMARY**

* Adroit, competent & result oriented professional, with an experience of 6 Years 4 Months in the Banking industry.
* Possess keen business acumen in analyzing and understanding business requirements, customer-value maximization and developing new business processes & revenue streams. Competencies range from business development, client acquisition & management, administrative paperwork with wide ranging subject knowledge.
* Excellent Relationship Management skills combine strong business acumen with the ability to conceive profitable and efficient solutions utilizing technology. Industrious, thrives on a challenge while working effectively with all levels of management and the people therein.
* Dedicated individual with a reputation for consistently going beyond what is required and using personal high standards to achieve results.
* Excellent mentor and coach with an ability to take up challenges and perform in changing work environs.
* Expertise in Regulatory norms and Delinquency management
* Expertise in Analyzing all KYC related documents
* Adherence under AML guidelines with good experience



**EXPERIENCE**

**IDFC FIRST BANK LTD July 1, 2019 to TILL TODAY**

**BRANCH MANAGER**

* Complete responsibility of branch profitability and Branch progress.
* Handling branch Sales Team, Credit and operation Team and responsibility to take care their business productivity.
* Handling branch Asset desk and liability product together.
* Handling branch HNI clients personally in order to get good CASA business from them.
* Ensuring an error free environment for all the processes as laid out by the bank are followed properly without any deviations under the guidance and supervision branch manager as per the expectations of the bank and its constituents.
* Take care Branch Audit rating and branch operation efficiency along with business target.
* Proficient in Agri Loans,Auto Loans and Personal Loans.

**ICICI BANK LTD Aug 16, 2013 to June 21, 2019**

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* Take care Branch Audit rating and branch operation efficiency along with business target.
* Proficient in Agri Loans,Auto Loans and Personal Loans.
* Expertise in handling a wide range of assignments involved in Branch Banking Operations covering Cash Operations, Clearing Operations, Client Servicing, RTGS, NEFT, DD, KYC AML regulations both for Corporate and Individual Customers etc.
* Ensuring that all the branch banking services and operations are within stipulated norms and regulations
* End to End process responsibility and to control End of day reports, cut-offs and critical intraday reports



**PROFESSIONAL ACHIVEMENTS:**

* Qualified in National Level **Break Free** Contest
* Qualified in Zonal level Contest **Grameen ka sartaj**



# QUALIFICATIONS:

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| --- | --- | --- |
| **•** | 2013 - Post Graduation Diploma in Banking and Finance | **7.63** |
| **•** | 2010 – B.Tech (ECE) from Anna University. | **67.5%** |
| **•** | 2006 - Class 12 (MPC) | **71%** |
| **•** | 2004 - Class 10 | **70.83%** |



# Technical Skills:

* Good PC skills including Microsoft office products (Excel, Word, Power point, Access)
* Finacle – Banking applications



# Strengths:

* Good analytical and Planning skills.
* Willingness for experiments, which help me on my profession.
* Ability to work both independently and as a team in a fast paced production environment
* Proactive, positive approach
* Hard working nature with dedicated efforts and commitments. Time Management
* Grasp/learn concepts and procedures quickly
* Domain knowledge in Branch Banking and Core Banking solutions



# PERSONAL DETAILS:

Name : M Y Ahesan

Father’s Name : M Yousuff Shariff

Date of Birth : 25 Apr, 1989

Interests : Movies, Cricket, badminton, Browsing, Listening music

Languages : English, Hindi, Telugu, Kannada

References : Available on request

Address : #28-1226, Balaji Colony, RTC Depo Road, Chittoor.



# DECLERATION

I hereby declare that, entries made in the CV are true and belief to the best of my knowledge. If given an opportunity, I’d serve to the best of the organization’s requirements and to the satisfaction of my superiors.