

SAURAV KUMAR

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Sector -49 Noida

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Objective

I seek challenging opportunities where I can fully use my skills for the success of the organization.

Experience

Aegis India Pvt Ltd

02:06:2018 -

Customer Care Representative

31:12:2019

- Responsible for attend the customers call.
- Give them the resolution of the queries.
- Help them for register there complaints.

Teleperformance India Pvt LTD

10:01:2019 -

Business development executive

30:04:2020

- Generating new sales opportunities through inbound lead follow-up and outbound cold call and emails.
- Maintaining relationships with clients by providing holistic solutions.
- Responsible for generating good business for company.

First Click Digipic Pvt Ltd

06/06/2020 - Till

Business Development Manager

Now

- Generating new sales opportunities through inbound lead follow-up and outbound call and emails.
- Maintaining relationships with clients by providing holistic solutions.
- Responsible for generating good business for company.
- Manage team members and help them to achive there target.
- Responsible for achive team target.

Education

2019

Accurate Institute of Advance Management

MBA

2017

Maghadh University

B.com

2014

Bihar Board

Intermidate

2012

CBSE

Matriculation

Skills

Sales

Team work

Management

Hard working

Language

English

Hindi

Interests

Playing Cricket

Personal Details

Date of Birth : 21/10/1997

Marital Status : Single

Nationality : Indian

Father's Name : Pramod Kumar Singh

Mother's Name : Nutan Singh

Certification

One Year Diploma Application Business Accounting.

Declaration

I here by declare that the above furnished information is true to the best of my knowledge and belief.