# Shubham Tanpure

**\_\_\_\_Summary\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**

* Email id shubham.tanpure1996@gmail.com
* Phone num +91 9920013304
* Profile Male
* Date Of Birth 28-06-1996
* Nationality Indian
* Current location Mumbai

**\_\_\_\_Work\_Experience\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**

June 2018 - June 2019

# Flamingo Mumbai Duty Free

*Sales associate*

*Mumbai Duty Free* Shop (or store) are retail outlets whose goods are exempt from the payment of certain local or national taxes and duties, on the requirement that the goods sold will be sold to travellers who take them out of the country. Which product can be sold duty-free vary by jurisdiction, as well as how they can be sold, and the process of calculating the duty or refunding the duty component.

# My Responsibilities

* Greet and welcome customers to the store and establish friendly manner the customer need.
* Open and close cash registers, performing task such as counting money, separating charge slips, coupons, and vouchers, balancing cash drawer.
* Maintain knowledge of current promotions, compute sales price, total purchase and receive and process cash or credit payment.
* Maintain records related to sales, answer question regarding the stored its merchandise.
* Describe merchandise and achieve good sales.
* Clean shelves, counter and tables.

 September 2019\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

# Vista Rooms PVT LTD

 ***RM*** *(Revenue Management associate)*

To accomplish their primary goal of maximizing revenue for a hotel or other establishments within the hospitality industry, Revenue Management associate must complete several tasks.

# My Roles and responsibilities

* Developing pricing strategies, including building rates for rooms and packages and determining discounts and specialty rates
* Forecasting pricing and revenue based on demand and market trends
* Evaluating trends in the economy and hospitality industry
* Creating promotional plans to increase revenue
* Understanding inventory management processes
* Generating revenue reports
* Create Pricing Strategies
* Track Villa booking revenue.
* Conduct Competition Analyses.

##  Skills

* Competent team player with effective inter-personal skills.
* Accurate and excellent attention to detail.
* Deliver and provide outstanding customer service.
* Friendly and approachable and good service.
* Work well under pressure.
* Applying efficient time skills at all time.
* Encourage and motivate colleagues and adopt a supportive approach
* Meet Goals and have a committed and approach and always have a positive attitude. Regularly add value to the organisation.
* Sincere and diligent approach.
* Fast learn and ability to multi task.

### \_\_\_\_Education\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

**April 2017**  Thakur College Of Science and Commerce Bachelor in Commerce (**B.com**) GPA 3

**April 2014** Thakur College Of science And commerce

 (**HSC**)

**March 2012** St Mary’s High School (**SSC**)

**\_\_\_\_IT\_Skills\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**

* Window and Office Tools
* Microsoft Excel
* Advance telly + GST

*\_\_\_\_Lnguage\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_*

**English: Fluent**

**Hindi: Fluent**

**Marathi: Fluent**