# PULIPAKA SANTHI SWAROOP

# Ph: 7386100257 Email:santhiswaroop004@gmail.com <u>Carrier Objective:</u>

To pursue a challenging career and be a part of progressive organization that gives a scope to enhance my knowledge and utilizing my skills towards the growth of the organization.

#### Skills:

Personal Skills:

- Team worker
- Hardworking
- Flexible to work in any situations

Professional Skills:

- Auto CAD, PRO/E
- Microsoft word
- Excel
- Power point presentation.

### **Educational Qualifications.**

- Completed Bachelor Of Technology under specializing in mechanical Engineering in 2017 with 60%
- Completed Board of Intermediate Education in 2013 with 58%
- Completed S.S.C in 2011 with 56%

#### Professional Experience:

# <u>ACT FIBER NET:</u> LOCATION : VIJAYAWADA JOINING DATE :NOV 2020 – oct 2021

#### **RESPONSIBILITIES:**

- My work fault repair.
- Configuration of Routers.
- Impress of customer in my services.
- Planning and implementation of Fiber to the Home

#### **RELIANCE JIO FIBER**

LOCATION: GUNTUR

JOINING DATE: MARCH 2020 - sep 2020

**RESPONSIBILITIES:** 

HOME SALES OFFICER

- JIO FIBER is BROADBAND Service Company and giving internet service to the homes.
- We are doing every day **DOOR KNOCKING** and **COLD CALLING** to the customers.
- And generating the **HOT LEADS** every day and every **HOT LEAD** must be closed by the same day.
- It is a **DIRECT SALES** company and the above process is continued **EVERY Day**

#### INDIABULLS CONSUMER FINANCE LTD

# LOCATION: VIJAYAWADA JOINING DATE: JUNE 2019 – FEB 2020 <u>RESPONSIBILITIES</u>

## FIELD OFFICER SALES

- Personal loan Document verification in costumers
- Take the data of the respected customers from the company who are applied for **PERSONAL LOAN** in OUR COMPANY.
- Take the appointment from customers and **VERIFY THE DOCUMENTS AND ADDRESS** of the customers.
- Further process is completed by me until the LOAN AMOUNT is DISBURSED in customer's account.
- Cross selling of LIFE INSURANCE to the customers who are not accepted during the loan proces

# **INDUSTRIAL VISIT:**

### VTPS: Vijayawada thermal Power station:

• <u>Learned how the Coal is delivered and stored in the Yard.</u> Learnt about the Milling System used and how the Coal is crushed into fine powder in the Thermal Power plant. Learnt about the Cooling Tower System and Ash Handling Plan.

# MAIN PROJECT:

- Design and Analysis of Wind turbine Blade Hub:
- The analysis of wind turbine blade hub proposed redesign of the hub will have a bearing pack that will distribute the load of the blade and new hub which is lighter, less complex and simple to machine.
- This new design will be much safer than the current design and will produce more reliable wind to

# MINI PROJECT:

- The main Aim of the Project is to save the conventional Resources. Here the vacuum Cleaner runs with the Solar Energy.
- The Solar Energy is converted into Electrical energy and then Converted to Mechanical Energy. This is used to Clear Dust Particles and House Cleaning Purpose wind to.

# Personal Profile :

- Name •
- Fathers Name •
- Date of birth • Gender
- :04-07-1996
- : Male
- Nationality
- Languages known •
- Interests •
- Address •

- : Indian : Telugu and English
- : Playing cricket, listening music.

: PULIPAKA RAMARAO.

:S/o P.RAMA RAO, Door No: 15-22, Mandal office road kankipadu, Kankipadu (M.D),

: PULIPAKA SANTHISWAROOP.

Krishna (D.T) Pin code: 521151

Declaration:

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Here by I confirm that the above furnished details are correct up to my knowledge.

Place: Kankipadu Date: