## **CURRICULAM-VITA E**

## Minakshi maggo

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## **Career Objective**

My aim is to work in a reputed organization from where I can get financial as well as professional growth and stability.

# Summary

- Consistently exceeds sales expectations
- Skilled in coaching and mentoring sales offices on variety of loan products and services
- Dependable and successful in building a loyal customer base
- Good at presenting ideas, proposals and concepts effectively

#### **Skill Set**

- Sales Coordinator
- Channel Sales
- Business Development
- Liaison & Coordination Good Business Communication Skills

Complete Projects within Deadlines

- Multitasking
- Computer skills-MS Word, MS excel & MS Powerpoint
- Good Communication Skills.
- Having Knowledge about Tally ERP 9
- Good Accounting Knowledge

## **Professional Experience**

## Sales Coordinator IDFC First Bank (Personal Loan - Delhi) NOV 2017- Present

- Ensure that all lending documents and processes are completed as per internal policies/processes
- Negotiating and coordinating with underwriter to provide loan approval to customers
- Good knowledge of Sales force (CRM Software), MS Office tools on Windows
- Handling personal loan login to disbursement process
- Satisfying customer through the loan process
- Handling quires of customer regarding the loan process and servicing customer after giving loan

### **Acadeic Qualification**

- Bachelor Of Commerce(2014) Delhi University
- Class XII (2011) Bal Mandir Sr. Sec. School
- Class X (2009) Bal Mandir Sr.Sec.School

## PROFESSIONAL QUALIFICATONS

- Company Secretary (Pursing) The Institute of Company Secretary of India.
- Computer Accounting (2015) Oxford Software Institute

### STRENGTHS:

- Team Work
- Hard Work

- Positive Attitude
- Able To handle pressure
- Sincere and Supportive
- Quick Grasping
- Organisational Abilities
- Self-Motivated and Hardworking
  - Quick Learner

#### **HOBBIES**

➤ Dancing ➤ Listening Music ➤ Reading Books & Newspapers ➤ Cooking ➤ Browsing Internet ➤ Photography ➤ Travelling ➤ Writing ➤ Holistic Beauty Culture Diploma (2017) YWCA of Delhi

#### PERSONAL DETAILS

I am a self motivated person with a positive attitude & also a keen learner, a team player with a pro active approach. I am flexible & believe in building good & long lasting relationship with clients & also have an interest in creating strategies.

Father's Name: Mr.Vijay Maggo

Date of Birth: 30th oct 1992

Nationality: Indian

Marital Status: Single

Languages: Hindi, English And Punjabi

The above statements are true to the best of my knowledge and belief.

Date:

(Minakshi maggo)