

MANISH SANKPAL

Senior sales consultant -Corporate sales

@ manishsankpal18@gmail.com

📞 8828497224

✉ RCF colony type 4 13 78, Chembur, Mumbai-400074

📅 18 January 1992

EDUCATION

Engineering

Annasaheb chudaman Patil College of engineering

📅 June/2020

- Finished with second class.

Science

National Sarvodaya junior college

📅 July/2009

- Passed with second class .

Our lady of perpetual succour high school

📅 June/2007

- Finished with first class.

EMPLOYMENT HISTORY

Senior sales consultant- Corporate sales

Mercedes Benz - Shaman wheels

📅 February/2019 – October/2019 📍 Mumbai

- Responsible for Corporate sales.making new relationships with corporate companies and maintenaning existing clients inorder to understand their needs and to cater them.

Sales consultant

BMW infinity cars

📅 August/2016 – November/2018 📍 Mumbai

- Responsible for corporate sales.events.looking after SME business and regional tie ups for business.making new clients and increase the sales figures.field trips to other states to understand the market and sales.Training to learn Automobile Sales.Educating the team about the products and creating more brand awareness.

Product manager

Audi Navi Mumbai

📅 April/2014 – September/2015 📍 Navi Mumbai

- Responsible for sales.handling a territory.making cold calls.arranging events for corporate as well as retail client.

Sales trainee

Audi Mumbai South-Msquare

📅 February/2013 – April/2014 📍 Mumbai

- Understanding retail sales with a luxury brand.Meeting prospects and converting them.Maintaining relationship with Existing customers of the brand.Planning and executing new marketing events inorder to boost the enquiries.later on converting them from cold to hot.

SUMMARY

Proactive, influential,target oriented, corporate as well as retail sales with 6 years ofexperience in luxury automotive brands

SKILLS

Product Knowledge,Strategic Prospecting Skills,Re

HOBBIES

Football, badminton,biking and driving, listening to

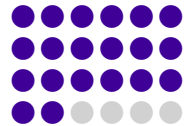
LANGUAGE SKILLS

English

Marathi

Hindi

Gujarati



OTHER

Drivers License: Yes

Military Service: No

Marital Status: Single

Barista

Tata Starbucks

📅 July/2012 – February/2013 📍 Mumbai

- Worked as a barista.understood retail sales as well as understanding the luxury cafe business.

CERTIFICATES

Automation

Godrej and Boyce mfg Pvt Ltd

📅 2011

Intermediate drawing course

Mumbai University

📅 2001