

# : -Resume:-

## Jayeshbhai kaklotar

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### OBJECTIVE

To obtain a challenging position in a dynamic organization and be an integral part of growth oriented organization. Dedicated and talented banking Relationship manager successful at broadening a financial institution's brand and relationship with customers. Will use core strengths to generate respect and trust and exceed customer expectations and promote employer products and services in innovative ways.

### PERSONAL DETAILS:

**Date of Birth** : 1<sup>st</sup> July, 1994  
**Permanent Address** :401-Radheshyam complex, Harekrishna society katargam surat-395004  
**state** : Gujarat. India.  
**Nationality** : Indian  
**Religion.** : Hindu  
**Sex** : Male  
**Languages Known** : English, Hindi, and Gujarati.  
**Marital status** : Unmarried.  
**Hobbies** : Music, Reading  
**Personal Qualities** : Honesty, Hard-working, Dedication

### ACADEMIC PROFILE

Sr. No.	Examination	Board/ University	Passing year	Percentage %
1	HSC	Gujarat State Education Board	2011	68

2	BBA	Bhavnagar Uni.	2014	55

## WORK EXPERIENCE

- presently working "**HDFC BANK**" as a current account relationship manager
- 1 year in role of Senior officer in the "**IDFC FRIST BANK** "
- 2 years in role of deputy manager in the "**KOTAK MAHINDRA BANK**"

## JOB PROFILE

- ❖ Increasing business through networking and building new client relations
- ❖ Handling the HNI customers
- ❖ Source high veriant saving &current account
- ❖ Cross sell of home loan,LAP, CC, credit card, insurance,mutual fund etc.
- ❖ Promoting online banking
- ❖ Developed analysis of customer base that redefined accuracy of service and product
- ❖ Client requirements.
- ❖ Business opportunities to increase brand and revenue.
- ❖ Implement and maintain bank revenue objectives.

## DECLARATION

I herby declare that the above given information are true and to the best of my knowledge.