

SAHARSH JOSHI

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Profile

Objective

To carve out myself in the corporate world as a professional in a reputed organization where I can prove my skills and abilities and to work for the organizational and personal growth.

Academic Qualification:

2017-2019	MASTER OF BUSINESS ADMINISTRATION (MARKETING + FINANCE) INTERNATIONAL INSTITUTE OF PROFESSIONAL STUDIES DEVI AHILYA VISHWAVIDYALAYA, INDORE, M.P	7.06 CGPA
2014-2017	BACHELOR OF BUSINESS ADMINISTRATION (MANAGEMENT SCIENCE) INTERNATIONAL INSTITUTE OF PROFESSIONAL STUDIES DEVI AHILYA VISHWAVIDYALAYA, INDORE, M.P	7.31 CGPA
2013-2014	Senior Secondary Examination - Class XII KENDRIYA VIDYALAYA, SEHORE, M.P CENTRAL BOARD OF SECONDARY EDUCATION	59.6 %
2011-2012	Higher Secondary Examination - Class X ST. ANNE'S SCHOOL, SEHORE, M.P CENTRAL BOARD OF SECONDARY EDUCATION	7.8 CGPA

Work experience

- **Aegon Life Insurance Ltd.**

17th May, 2019 – Currently working

Working as a Relationship Manager in front line sales.

- Fixing appointments on call.
- Meeting customers face to face.
- Cross selling and upselling.
- New customer acquisition.
- Providing best service experience to the customers.

Summer Internship/ Industrial Training

- **Cipco Pharmaceuticals, Rau**

Duration: 20th May, 2017 to 5th July, 2017

Project: - A study on financial performance of the company

- **Axis Bank**

Duration: 11th May, 2016 to 6th July, 2016

Project: - Retail branch banking and evaluation of its products

- **Axis Bank**

Duration: 25th May, 2015 to 10th July, 2015

Project: - Study of operations and its working

Accomplishments and Co-Curriculum activities

- Participated in annual college event '**Expression 2018**'.
- Participated in annual sports event of college "**SYNERGY 2018**".
- Second Runner-up in '**Tourista 2017**'.
- Participated in '**Finnacle 2014**'.

Skill Set and Strength

Skills

- Basic computer operation, MS-Word, MS-Excel
- Ability to learn new things.
- Decision Making Capability
- Adaptable

Strength

- Friendliness
- Sincerity
- Self-Motivation

Personal Details

- **Date of birth** : 17/12/1996
- **Father Name** : Mr. Sanjay Joshi
- **Mother Name** : Mrs. Hansa Joshi
- **Nationality** : Indian
- **Permanent Address:** F-4 Officer's Colony, Sehore, Madhya Pradesh, 466001

DECLARATION:

I hereby declare that the details provided by me in this resume are correct and I have knowingly not omitted/ misrepresented any information. I am aware that the company can use this data for verification purposes and any material inconsistency identified between the details shared above versus actual information would have a bearing on my employment, based upon company policies.

Date: _____

Place: _____

Signature: _____