***----------------------------------------------------------------------------------------------------------------*RUPESH KUMAR CHOUDHARY**

**E-mail:rupeshchoudhary19@gmail.com.** 

**Mob.: – 09576417994.**

**Mahavir Colony, Beur,**

**Patna-2**

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| ***Career Objective :-*** |

I believe in hard work with complete dedication to the job assigned to me enjoy challenging assignments and looking forward to have an opportunity to prove myself.

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| ***Skillsummary* :-** |

* **Experience in channel and hardcore sales / marketing. Have worked extensively in selling of the Ozone Oversease Pvt. Ltd.**
* **Demonstrated skills in analyzing, assessing, organizing and recommending proposals with solid focus on Organizations.**

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| ***EducationQualification:-*** |

**2010- *Master of Business Administration(***Marketing)

L.N.M.C.B.M., MUZAFFARPUR,

B.R.Ambedkar,University.

**2006- B.A. (History),**

Magadh University.

**2001- 12th (HSC),**

BIEC, Secured.

**1999- 10th (SSC)**

BSEB.Patna

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| ***Computer Proficiency :-*** |

* Diploma in Computer Applications (DCA), Secured ‘A’ grade
* Microsoft Office, Advanced Data analysis using Excel & Internet.

**Working In :- Ozone Oversease Pvt. Ltd.**

**Duration :-Since 1/6/17 to Till Today**

**Designation :-Sr. Sales Executive**

**Place :-Patna(Base location)**

* + - * + **Key responsibilities :-Handle dealer and sub dealer, search market for sales promotion, Continuous follow up with the customers.**
        + **Aggressively achieving the sales target**
        + **Sales and Marketing business performance reporting.**
* **Organizational building & Brand Building.**

**Reporting daily /weekly/monthly to Culster Lead.**

**Price Negotiation and after sales service.**

**CENYURY PLYBOARD (I) Ltd.**

**Duration :-Since 8/4/16 to 26/5/17**

**Designation :-Sales Executive**

**Place :-Patna(H.Q)**

**Dorsetkaba Security systems Pvt. Ltd.**

**Duration :-Since 4/2/14to 20/2/16**

**Designation :-Team Member.**

**Place :- Patna (bihar)**

**J.K.WHITE CEMENT Ltd.**

**Duration :-since1/08/10 to 4/01/14**

**Designation :-Sales Officer.**

**Place :-Muzaffarpur(Bihar).**

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| ***Summer Project :-*** |

* **Have done two months of summer training on” advertising effectiveness of cellular services with special reference to AIRCEL” at Patna.**

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| ***Skills :-*** |

* Talketive in nature
* Flexible
* Quick learner
* Smart work

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| ***Personal Details :-*** |

* Date of birth : - 05th June 1982

* Marital status : - Single
* Languages known : - English & Hindi.
* Strength : - Never Give-up attitude,.
* Mob No :- 9576417994.

**Date:-\_\_\_/\_\_\_/\_**

**Place: - *Signature***