

# PRAMOD KUMAR KANAUIJA



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## 3 Decades of Excellence in Production Planning & Control

### PROFESSIONAL SKILLS

#### Production Planning & Control

#### New Product Development

#### Project Management

#### Industrial Engineering

#### Process Enhancement

#### Cost Control & Budgeting

#### People Management

#### Strategic Planning & Execution

#### Leadership & Team Building

### EDUCATION

- One-year course from MIBM Noida. Executive Master Program in Business Administration.
- 3 Year Diploma in Mechanical Engineering (Specialization in Production Technology) from U.P. Technical Board in 1990

### SUMMARY

- Thought leader and a strategist, enjoying extensive experience in the areas of **Production Planning & Control, New Product Development, Quality Management, Project Management, Materials Management, People Management and Processes.**
- Proven abilities in driving operational excellence by championing operational reforms, implementing best practices, driving cost control initiatives, facilitating operational & process improvement and effective project monitoring.
- Experienced in managing large budgets, leading large teams, deft in executing Operational Excellence strategy and implementing Quality processes.
- Expertise in Materials Management with demonstrated abilities in material planning & vendor development, warehouse and inventory management.
- Demonstrated skills in implementing various Modern Quality Management Tools, monitoring project operations in different stages of production and driving Value Engineering initiatives.
- Possess good knowledge about machining process including Jig & Fixtures, Combination Tools, Poke-Yoke, selection of machines (SPM, GPM & CNC) for new projects.** Holds in-depth knowledge of **General-purpose M/c, SPM, CNC Turning & Machining Centre, and Designing Jig & Fixtures & Machining Process Layout.**
- Exposure to working on **SAP, ERP, PLM, Auto Cad Inventor, Cad-Cam and Ms Office.**

### NOTABLE MILESTONES

- Spearheaded design and deployment of new processes, realigning teams, strengthening team's competencies by way of multi-skilling & redeployment and improving operational efficiencies by building business capabilities.
- Exceeded the production targets consistently by way of effective production planning, improving the key operational parameters for enhancing efficiencies and executing strategies for bridging the process related gaps.
- Achieved record productivity and scaled up volumes by driving value engineering initiatives and optimizing resources.
- Demonstrated success in introducing a new product stream by being involved in the end to end planning and detailed assessment of the quality, safety & other related parameters and execution of the same.
- Developed high performance teams by organizing state of the art training programmes on quality tools, processes and operational technicalities.
- Successfully implemented the manufacturing best practices by researching the current best practices and establishing new systems and processes.
- Ensured timely completion of projects and improved revenue prospects by handling entire commercial nuances, driving lead time reduction projects and recommending effective techniques for cost reduction.
- Streamlined commercial processes and implemented strategic decisions effectively by successfully handling the assigned responsibilities on a time to time basis.

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## PROFESSIONAL TRAININGS

**Inspection & Quality Control from  
Institute of Tool Room Training,  
U.P. (ITTUP)**

**Design of Gauges from Advance  
Training Institute, Kanpur (ATI)**

**Design of Jig & Fixtures from  
Advance Training Institute,  
Kanpur (ATI)**

**Advance Engineering  
Measurement from Central Tool-  
room, Ludhiana (CTI)**

**Eliminating Waste for SME'S  
from CII, Gurgaon**

**Low Cost Automation from  
ACMA, Gurgaon**

## PERSONAL DETAILS

**Date of Birth: 20-02-1970**

## EMPLOYMENT SCAN

**M/s Ample Auto Tech (P) Ltd., IMT Maneser, Gurgaon**

**Oct'19 - Till date**

### Senior Manager (Operation)

- Contribute to the creation and implementation of best practice manufacturing vision, strategy, policies, processes and procedures to aid and improve operational performance.
- Identify business improvement opportunities within the organisation.
- Effectively and efficiently manage the production of the required daily/weekly/monthly targets in line with customer specifications, meeting quality and delivery expectations, minimising costs where possible and ensure the required best working practices are maintained at all times.
- Responsible for plant production, financial performance, meeting customer requirements and maintaining the orderly and productive operation of planned activities.
- Communicate and liaise with other departmental managers regarding throughput of stock to ensure production targets are met
- Drive process improvements on Overall Equipment Effectiveness (OEE) by appropriate data analysis
- Identify and deploy the technical skill sets, resource levels and systems to deliver projects, including the engagement of external resources as required.
- Ensure that the function operates in accordance with any health, safety and environmental policies and procedures to ensure the safety and wellbeing of staff and visitors.
- Manage, coach and develop a high performing manufacturing team that meets agreed objectives and which delivers best practice results, added value and continuous improvements.
- Manage and lead the team, ensuring adequate staffing levels, recruitment, training, development, appraisal, attendance, disciplinary issues and daily supervision to maximise efficient productivity.
- Develop, implement and manage key performance indicators (KPIs) for each area of responsibility.
- Prepare the annual Manufacturing budget and forecasts and all Capital Expenditure proposals as well as ensuring compliance with legal standards. Manage the budget from identification to completion of projects.
- Work as part of the Management team to share ideas and improve operation, recommending, supporting and implementing continuous improvement activities and process and procedure improvements to optimise results and improve quality of delivery, in line with quality standards requirements delivery in line with Company and Customer.
- Communicate with stakeholders the impact of market change and potential effects on engineering design and development. Recommend solutions without compromising quality or service while optimising cost.

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## Self-Management

Support, comply and ensure complicity with Health & Safety regulations, the Company Handbook, Quality and Environmental standards, and all other Company policies and procedures.

Proactively contribute to creating a good team atmosphere.

Makes useful links to arrive at insightful plans and solutions.

Takes ownership for team cohesion and team development.

A self-starter, motivated and able to positively motivate others.

Focused target driven with a positive, can-do attitude

**M/s Roop Automotives Ltd., Sohna, Gurgaon**

**Mar' 08-Sep' 19**

**Growth Path: Date of Birth: 20-02-1970**

Deputy Manager (New Product Development)

Mar'12-Sept'19

Assistant Manager (Production)

Mar'08-Mar'12

- Developed products like steering column yokes, steering column sub-assemblies, commercial steering system, universal joints, differential cases and gear box housing, precision turned parts & machined parts, pto adopters and sleeves.
- Responsible for formulating product road maps, strategic plans of action, coordinating the entire product development including time plan, requirement analysis, finalizing specifications, designing, prototype development and testing activities.
- Managed the end to end stages of the new product development life cycle including establishing the requirements processes in place, arrangement of all facilities and trainings required for production, samples and pilot lot making
- Ensured effective coordination with the key stakeholders for conducting feasibility meeting and addressed customer specific requirements by taking proactive initiatives during meeting.
- Developed new tooling and implementing fixtures of SMED (Single Minute Die Exchange) on machines.
- Led continuous improvement initiatives in the projects for ensuring resource optimization, economies of scales in the production and to reduce set-up change over time, set-up time, cycle time and tooling cost.
- Spearheaded large teams, defined team goals & targets, formulated short term and long term budgets and developed business plans for ensuring achievement of operational excellence.
- Drove best practices in engineering and handled the day to day activities, defined production schedules, implemented quality tools and allocated work for achieving monthly production targets

**M/s Ample Auto Tech (P) Ltd., IMT Maneser, Gurgaon as Assistant Manager (Engineering Department), Feb' 07-Mar' 08:** Gained exposure in working with products like Tie rod end, Ball joints, Drag link assembly, Rack end, Steering linkage assy. And Repair kit for heavy & light commercial vehicles for export market.

**M/s Amtek India Ltd. Gurgaon as Senior Engineer (Engineering Department), Mar' 02-Feb' 07:** Manufactured various types automotive components like Power Transmission Forks, Piston, Connecting Rod, Crank Shaft, Flywheel, Steering Knuckle, Under Bracket Assy.

**M/s Acme Auto (P) Ltd., Faridabad as Senior Engineer (Design & Development Department), Jun' 99-Mar' 02:** Managed products like Transmission Forks, Speedometer Gears, Armature Shaft of self-starter, Kick ratchet.