



Guru aravinth

To obtain a challenging position, Where I can leverage and develop my Knowledge and skills for the successful achievement of goals and facilitate the growth of the organization.



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Bangalore, India



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SKILLS

Verbal & Written Communication

Fast Learning and adapting

TeamWORK

Leadership

LANGUAGES

English
Full Professional Proficiency

Tamil
Full Professional Proficiency

TECHNICAL SKILLS

Computer Application
Microsoft Office (Word, Excel, PowerPoint),

SQL

MSAccess

WORK EXPERIENCE

Wealth Relationship Manager ICICI Bank - Wealth Management

05/2019 – 06/2020

Bangalore, India

Achievements/Tasks

- Maintain regular contact with clients including regular face to face meetings where you will be expected to profile clients' risk and return aspirations and deliver a tailored portfolio of products.
- To ensure customer documentation is complete & in compliance with the bank's requirements.
- Allocating the funds according to risk appetite of the clients by researching funds using fundamental analysis.
- Fostered business relationships and provided significant increase in customer service, resulting in solidification of client base and significant revenue expansion.

Equity Research Intern Mentes Capital

02/2018 – 05/2018

Bangalore, India

Mentes capital is equity research startup company based out of Bangalore.

Achievements/Tasks

- Driving the onboarding process of the Gateway client from the first conversation to launch.
- Managing and growing key accounts to increase their contribution to the business.
- Collaborating with gateway clients to increase the business for key accounts.
- Analyse Stock and economic situation and creating presentation.

PERSONAL PROJECTS

A study on Portfolio Optimization for longterm Recommendation of stock.
(02/2018 – 05/2018)

EDUCATION

MBA-Finance & Analytics IBS - Bangalore

06/2017 – 03/2019

7.2 CGP

B.Com Bharathiar University

06/2013 – 05/2016

58%

CERTIFICATES

CIBOP (CERTIFICATION IN INVESTMENT BANKING OPERATION)

MS- OFFICE

ACHIEVEMENTS

Participated and placed third in CXO National Level Business case study conducted by The Hindu