Personal Details:-

Roshan LaL S/o Lt Sh. Rattan Chand

Bhadroya Road, PiplaWala

Mohalla, Near Radha Kishan Mandir

Pathankot. ( PUNJAB STATE)

 Pin Code 145001.

Country India.

Contact No:- 9781422555

Email id :- Lucky.roshan1978@gmail.com

DOB :- 26-06-1978

Status : Married

Summary

* Rich experience of working with Domestic Inbound, Outbound, Collections and Backend.
* Quick Learner with excellent communication skills.
* Flexible to work in challenging environment with passion for exceeding Client/Customer Expectations.

**Professional Experience**

**Current Working:-**

**July 18 To Till**

Working Under Dealer of Sony , LG & Whirlpool ( Deal , Refrigerator, Washing Machine & LED ), handling **Inventory and all stock activity, Account Activity like Billing, cash, Auditing of Stock and other’s**

 Previous Worked Nov.17 To Till June 18

Working Under UBON Mobile Accessories Authorised Distributor in Pathankot. Working as a Manger , **(Handling sale team, office staff, Account data entry , & also handing the retail & whole sale counter)**

Previous Worked:- April To Oct 2017

Worked in Tata Motor Parts Authorised Distributor ( deal with only ARMY,BSF,AIR FORCE customer only) **handling billing department, staff activity, also Account data entry.**

**OPERTATION ( TEAM LEADER )**

**OASIS PVT LTD.( IDEA CELLULAR LTD )** **JAN’ 13 – JAN’17**

* Maintaining & sharing of HUB & Distributors Performance & Rejections Reasons.
* Responsible for taking & checking the Good Quality of CAF’s & ID’s.
* Responsible for Timely Beat from Distributors Point & Correct ID’s will be entered in System.
* Preparation of MIS on Daily Basis
* Handling verticals i.e. PrePaid, PostPaid
* Handling all Query at Distributors level & Market also.
* Reporting Daily Basis to our Reporting Manger.
* Maintaining Good, office working atmospare.

**Achivement:-**

In 2013-14 My Branch Number One Position out of 25 Branch in Punjab.

In 2014-15 My Branch Number 2nd Position out of 30 Branch in Punjab.

In 2015-16 My Branch Number 2nd Position Out of 35 Branch in Punja

 **SATNAM ASSOCIATE:- JAN’12 TO DEC 2013**

* Responsible for Cross Sale enhancement under different campaigns.
* Satisfying & retaining the good agents as well as customers.
* Briefing the agents with all new marketing release on weekly basis.
* Preparation of MIS on Daily Basis, .
* Handling verticals i.e. Prepaid.

**GARAGE TOOLS CORPORATION** - **DEC’ 2006 – DEC 2011**

* Responsible for Cross Sale enhancement under different campaigns.
* Satisfying & retaining the good agents as well as customers.
* Briefing the agents with all new marketing release on weekly basis.
* Preparation of MIS on Daily Basis, .
* Handling verticals i.e. Prepaid.

**EDUCATIONAL QUALIFICATIONS:-**

* ACADEMIC:-

B.COM.

10+2 ( SCIENCE)

**MS Windows**

**MS Office ( EXCEL,WORD,INTERNET, POWER POINT)**

**TALLY SOFTWARE ( HANDLE THE ACCOUNTING SOFTWARE TALLY ERP.)**

**STRENGTHS:-**

* Evaluating skills in Auditing, Operational activities.
* Sincere, hardworking and a positive thinker with high levels of tolerance.
* Strong leadership skills with an ability to build, develop and lead result oriented team.

Date (Signature)

Place PATHANKOT

 (ROSHAN LAL )