

## KHAN ASIF MUBIN

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### OBJECTIVE

To utilize and hone my organizational and time-management skills to improve the growth of the company.

To grow my knowledge and capabilities by working in a dynamic organization, that prides itself in giving substantial responsibility to talents.

### QUALIFICATION

- I. Passed **SSC** in the year 2010 From Maharashtra Board (Kher Nagar Municipal School)
- II. Passed **HSC** in the year 2012 From Maharashtra Board (Kaiser College Of Commerce)
- III. Passed **Graduation** in the year 2015 from University of Mumbai (Bcom, Kaiser College Of Commerce)



## WORK EXPERIENCE

### Working At HDFC Life As A Corporate Agency Manager (20 Nov 2017 to Present)

- Meets with the client and provide them product knowledge.
- Help clients regarding insurance policies .
- Gives induction at Corporate about Insurance policies and its benefits.
- Closure of leads provided from system.
- Maintain and provide sales report.
- Follow-up on the leads and make sure the closure on time.
- Cross selling of other insurance policies.

### Worked At Birla Sun Life insurance As Executive Unit Sales Manager, Mumbai (Jan 2017 to 15 Nov 2017)

- Cross and direct selling of Insurance Products
- Arrange Activities for business development and collection of quality name
- Given the Training for Agent for updating the information and product information.
- Coordination with sales, operations and finance team .

### Worked At IRB Infrastructure as a CCTV Operator , Mumbai

(2015 to 2016)

- Worked As CCTV Operator in Surveillance department
- Look out for daily activities of IRB tolls
- Maintain daily report of toll collections
- Maintain daily report of Vehicle passed by tolls.

### Worked At Bharti Airtel As A Sales Coordinator ,Mumbai

( 2010 to 2012)

- Collections of bills and payment from clients
- Handled Customer Calls, Emails and solved the queries.
- Re-issuing of SIMs for customers
- Maintained daily report.

I hereby declare that the information furnished above is true to the best of my knowledge. I do hereby declare that above particulars of information and facts stated are true, correct and complete to the best of my knowledge and belief.



