SAJIN KUMAR S

Karunalayam, NAD, Aluva , Ernakulam,

Kerala, 683563

[sajin377@gmail.com](mailto:sajin377@gmail.com) 8281741597

# Work Experience

**CAREER OBJECTIVE:**



Long-term mutually beneficial association and growth with a

professional organization by best delivering my academic knowledge coupled with strong analytical & problem-solving abilities for greater profit and improvement of the organization as a whole.

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**APEXA INFORMATION SYSTEMS FOR VODAFONE PROCESS**

Tertiary Sales Officer And Zonal Trainer

**(MAY-2016 : JUN-2017)**

**AIRTEL PROCESS**

Sales Executive And Team Leader

**(MAY-2014 : APR-2016)**

**IDBI FEDERAL LIFE INSURANCE COMPANY FOR FEDERAL BANK**

Chief Relationship Manager

**(JUN-2017 : PRESENT)**

**ROLES HANDLED**

* Handled a sales team at Apexa Information Systems for the Vodafone process from 2016 to 2017.
* Also was a Team leader at Airtel voice Process from Dec 2015 to April 2016.

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**ACHEIVEMENTS: ( : )**

* Got Promotion from SRM Level 2 to Level 1 within 1 Year and from SRM Level 1 to CRM in the next year at IDBI FEDERAL LIFE INSURANCE
* Got Galaxy Award for the Best performer in Target vs Achievement for the financial Year 2019-2020
* Got First for achieving Branch Target vs Achievement for the financial Year 2019-2020
* Got Second for achieving Absolute Fee Income Achievement.
* Got the Best sales person at Vodafone process in the year 2017.

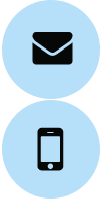
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**STRENGTHS:**

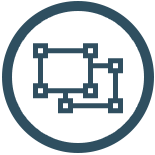
* Excellent team player with good communication skills, time management & ability to prioritize tasks.
* Good track record and willingness to learn.
* Strong analytical and problem-solving abilities

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# Education

|  |  |  |  |
| --- | --- | --- | --- |
| Degree | School/College | Grade / Percentage | Year |
| Electronics and Communication Engineering | K B R Engineering College | 68% | 2014 |

Professional Skills

**MS EXCEL 100%**

**MS WORD 100%**

# Personal Skills

**COMMUNICATION SKILLS 10/10**

**LEADERSHIP SKILLS 10/10**

**FLEXIBILITY 10/10**

# Languages

|  |  |
| --- | --- |
| **ENGLISH** | **10/10** |
|  |  |
| **HINDI** | **10/10** |
|  |  |
| **MALAYALAM** | **10/10** |
|  |  |