Dr.Shrikesh.S.Poojari

Address:4/301, Neelam Nagar,

Mulund (East),

Mumbai-400081.

Mobile # 91-9820295895 E-mail:poojarishrikesh@gmail.com

 Shrikesh.poojari@kccemsr.edu.in

Home # 022-21632763

Abstract

* Having an experience of 12 year in the Banking Sector , Accounting & Finance department & Teaching

Professional Experience: 11 years

* Working as In charge Director in K.C.Collge of Engineering & Management Studies & Research (From April 2017 till date)
* Worked as Assistant Manager in Finance & Accounts Department at Bombay Stock Exchange (From August 2016 till March 2017 )
* Worked as Deputy Manager in Retail Branch Banking in HDFC Bank Ltd (from February2016- August 2016)
* Worked as Co-coordinator in Oriental Institute Of Management and responsible for all Academic Performance from July 2011 – February 2016

Educational Qualifications

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| Course/University | Board/ University | Year of Passing |
| Phd | University of Mumbai | 2019 |
| MMS Finance | University of Mumbai | 2010 |
| T.Y.B.Com | University of Mumbai | 2007 |
| HSC (Commerce) | Maharashtra Board | 2004 |
| SSC | Maharashtra Board | 2002 |

Responsibilities Handled

* Financial Account handling & Risk Assessment
* KYC Check
* Registration of FDI Clients in SEBI
* Account Opening Process in NSDL
* Working on Renewal / Closure of Trading Accounts
* Relationship Management for a Portfolio of customers
* Handling AICTE & DTE Work
* Teaching Management Subject
* Professional Experience

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| --- | --- |
| OrganisationDesignation | K.C.College Of Engenering & Management research studiesIn Charge Director & Head Of The Department  |
| Responsibility | * Corporate training
* AICTE & DTE Work
* Teaching Management Subject
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| Duration | March2017 –till date  |
| OrganisationDesignation | Bombay Stock ExchangeAssistant Manager |
| Responsibility | * Comparing Quarterly balance sheet & making report as per increase & decrease in expenditure
* Checking &Validating Vendors vouchers & making payment
* Checking the outstanding file every month end uploaded in system by various departments for the creditors for the upcoming month.
* Uploading the data in the system in first week of the month after verifying & making the Outstandin file from which the department can check th provision is made for the creditor through daily vouchers.
* To verify the payment request with original bill ,amount & t see if the TDS,KKC,SBC has been charged properly.
* To verify the payment request goes under proper Charge code & Budget line prepared by our department.
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| Duration | August 2016-March 2017 |

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| --- | --- |
| Bank NameDesignation | HDFC BANK LTDDeputy Manager |
| Responsibility | * Relationship Management for a Portfolio of customers
* Categorize the customer as per the risk categorization(High, Medium,low)
* To check the KYC process of the portfolio customer & track their investment & withdrawals to ensure that there is no illegal money is flowing through Portfolio customer
* Responsible for Cross Sell & enhancing relationship with existing customers
* Customer service to ensure walk in customers issues
* Selling of Investment products like Mutual Fund, Insurance & Current account & Saving account
* Managing Operations like A/c opening, Fixed Deposit, Lockers, and Forex etc.
* Deepening of existing Current account & saving account relationships
* Generation of referrals from internal database
* Customer acquisition & cross sell to walk in customers
* Report Generation & filing
* Generate business and cross sell all products and services of the Bank
* Enhance the value of existing accounts of Current account & saving account customers. Retention of accounts
* Pins custodian
* Review all critical reports, monitor cash levels, fraud control, etc
 |
| Duration | February 2014 – August 2016 |
| OrganizationDesignation | Oriental Institute Of Management MMS CO-Coordinator  |
| Responsibility | * Lectures co-ordination
* Teaching Management subject
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| Duration | from July 2011 – February 2016 |

Certification Achieved

* NISM-SERIES-V-A: Mutual Fund

Recourse Spoke Person For FDP & Webinar

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| Date  |  |
| 28/05/2020 to 02/06/2020 | Special Online Tool for E-Learning for Educators(FDP) conducted by Makkskills in collaboration with Lala laj pat rai college Mahalaxmi  |
| 18/08/2020 | Covid 19 Current Trends in Education (Webinar)Conducted by Royal College Dombivali  |

Recourse Spoke Person For FDP & Webinar

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| Date  | Title |
| 26 April, 2018 | **Current scenario of credit card In India and role of CBIL in credit cards** |
| 26.May 2018 | **Credit cards trends in 2017 and future of credit cards** |

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Personal Details

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| --- | --- |
| Date of Birth | 04-July-1985. |
| Marital Status | Married. |
| Language Known | English, Hindi, Marathi & Tulu. |
| Interests | Planning & Organizing Events. |