

# Prakhar Kapoor

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### Summary

A result - oriented professional with nearly 5 years of work experience in development, support, service delivery as well as Client Relationship Management. Always strive to leverage metrics, analytical, managerial & risk handling skills to deliver value to the employer while attaining my professional aspirations. Reliable, detail-oriented, independent, open-minded and analytical problem solving skills with strong leadership and team skills coupled with excellent interpersonal abilities and exceptional client interaction and networking. Insightful knowledge about SAP and its business-oriented approach. Currently pursuing MBA at Hochschule Darmstadt.

### Work Experience

#### **Organization:**

Tata Consultancy Services(TCS) 12/2014 - 09/2019

#### Designations:

IT Analyst 04/2019 - 09/2019 System Engineer 12/2016 - 03/2019 Assistant System Engineer 12/2014 - 11/2016

#### **Projects Worked on:**

Tanker Trading BI SAP IT Application Services 02/2016 - 09/2019 SAP HANA Training 2018

#### **Tools & Technologies Worked on:**

SAP ABAP, BW, Business Intelligence 12/2014 - 03/2015. / Business Objects Reporting: 04/2015 - 01/2016. BI Launchpad, Webl. CRM WebUI, Harmony Deal 02/2016 - 09/2019.

Manager 2017, Lean Opportuni ty (Harmony Quote 2018). MS Office - Word, Excel, Power Point & Outlook.

SAP HANA Training (Data Modeling, Data Provisioning from various sources

using SLT, BODS).

### **Responsibilities Handled:**

 Providing Quarter (QEC) & Year (YEC) End Support & service to the business users to meet their requirements for CRM Web-UI, Harmony Deal Manager (HDM 2017) and Lean Opportunity (HQ 2018).

2018

- Did various configurations that include various partner functions (direct & indirect relationship) for opportunity management, partner function configuration for the Internal Order creation for various users to be staffed against that particular Internal Order.
- Involved in the testing during the CRM upgrades for the Opportunity management including scenarios like, renewals, replacement & up-sell.
- Involved in thorough testing at the time of deployment of Harmony Deal Manager & Harmony Quote Application for different scenarios.
- Actively participated in the closing of IT Direct tickets including Incident Management, Service Requests & Change Requests.
- Was involved in spot check activities (functionality testing) for the Release Deliveries(RD) every month.

## Education

#### Master of Business Administration.

Oct 2019 - Present

#### Hochschule Darmstadt - University of Applied Science Darmstadt, Germany.

The MBA curriculum is comprised of 11 modules and a Master Thesis in the 4<sup>th</sup> semester. Modules cover: 1. Management fundamentals 2. Process, strategies and methodologies 3. Leadership skills 4. Master Thesis. Currently in 3<sup>rd</sup> Semester.

#### **Bachelor of Technology**

08/2010 - 05/2014

Sri Ramaswamy Memorial University, Modinagar -National Capital Region Campus, Ghaziabad, India. Specialization in Electrical & Electronics with 79.8 % marks.

#### **Achievements**

- Got appreciation from the Product Architect of SAP.
- Got appreciation from Key Users for contribution in supporting SAP IT AS and for exceptional Customer Service.
- Got appreciation from QEC Stakeholder Manager for managing the high priority issues during QEC 2/2019.
- Got on Spot Award for putting extensive effort and dedication in Service Requests by working under pressure.
- Got TCS Gems from organization for excellent skills in communication (written & oral) in managing on-call support.
- Received appreciation for providing KT Handovers to Level 1 support team in SAP IT Project from Global ITSD Head.
- Got appreciation from Service Lead for working in fast paced environment, managing the team and prioritizing deadlines independently to provide quality results to the customers.

### General Information

Date of Birth: 19<sup>th</sup> November 1992.

Nationality: Indian.

Visa Status: Valid German Student Visa.

Languages: English (Fluent), German (A2), Hindi (Native).

Signature: