**RESUME**

**NIBHA JAISWAL**

X/1675, 2ND Floor, Street No.14

Rajgarh Colony, Gandhi Nagar

DELHI-110031

Mobile- +919540551475

Email: Nibhajaiswal2310@gmail.com

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| **CAREER OBJECTIVE** |

* To associate with an esteemed organization that provides an opportunity to utilize skills, improve knowledge with latest trends and to be a part of the team that works dynamically towards the growth of the Company. Using skills and concrete strategy and to do with perfections and zeal to achieve Reputed identity in Organization.

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| **EDUCATIONAL QUALIFICATION** |

* **Bachelors of Technology (computer science)**;

Pass out from *Delhi* *institute of Technology & management* affiliated to **DCRUST** and scored 66.15% and got 1st Division**.**

* **Passed CBSE 12TH Board Exam;**

 Commerce without Math and scored 58% on an average

* **Passed CBSE 10TH Board Exam;**

Common subjects and scored 76% on an average.

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| **ACHIEVEMENTS**  |

* Won convention held for the life insurance.
* Won many certificates and awards for best performance in Life insurance and General Insurance.
* Participated in a **Workshop on Cloud Computing**& got **1st Position with My group Members** in February 2015
* Participated in a **Workshop on PHP** in April 2015
* Participated in a **Workshop on Information Security & Cyber Forensics** in October 2012
* Presented **A Review Paper on Bee Algorithm** in **International Conference on Innovative Trends in Computing Technology & Mathematic** in March 2015.

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| **EXPERIENCE** |

* **HDB Financial services Limited** as a **Personal Banker** from **Sep’2018** to till date**.**

**Current Job Profile**

* Manage the Portfolio of HNI customers of the bank.
* To understand the banking and financial requirements and assist them accordingly.
* Upsell the different banking products of the bank.
* Objective of enhancing and deepening their relationship with the Bank by regularly contacting the customers on Phone.
* Carry out profiling of customers and carry out cross-selling of the products and services.
* Create unique customer experience by disbursing the loan in the fastest manner and achieving end to end TAT.
* Get and achieve positive customer feedback on the entire loan fulfilment experience.
* Categories customers into different profile to provide best solution
* Complain handling and provide solutions as per TAT.
* Suggest customers for funds diversification according to their needs.
* Generating and converting the leads for General Insurance and Life insurance.

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| Skills |

**Technical Skills:-**

* Programming Languages: C++, C
* Web Technologies: .Net, HTML
* Operating System : Cloud Computing
* Applications : Microsoft Office

***Personal Skills:-***

* Dedications towards work assigned and will try to give my best to it.
* Ability to use tact and skill in dealing with staff and vendors
* Self confidence
* Quick learning and adaptability.
* Team spirit and co-ordinate with team.
* Interest towards new learning.

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| **PROJECTS** |

* **University- Mini Project cum Summer Project Detail**

“*.NET*”

This project was consisting of online examination which is based on ASP. NET

It’s a web application that implemented on C# .NET

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| **HOBBIES** |

* Like to concentrate in work
* Listen to Music
* Playing Badminton

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| **PERSONAL DETAILS** |

Husband’ S Name : Ravindra Kumar

Date of Birth : 23/08/1994

Gender : Female

Language Known : English, Hindi

Nationality : Indian

Marital Status : Married

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| **DECLARATION** |

I hereby declare that the information furnished above is true to the best of my knowledge.

**Date:**

**Place: (NIBHA JAISWAL)**