MR. VISHAL RATHOR

Mobile No - 7999358314

1. Mail - rathorevishal1990@gmail.com

**Career Objective:**

Adaptable and co-operative person who has self-learning attitude, very consistent about work, thoughtful and dynamic in nature.

**Work Experience:**

**Work Experience 1-** Currently working as a Assistant branch sales Manager (Rural salaried Personal Loan) with Bajaj Finance Ltd Burhanpur MP- 450331 Location from 23 sep 2019 to present.

**Job Responsibility-** Identify to right customers andorganising sales visits.demonstrating and presenting products.establishing new business.maintaining accurate records.attending trade exhibitions, conferences and meetings.reviewing sales performance.negotiating contracts and packages.aiming to achieve monthly or annual targets.

**Work Experience 2 -** Worked as a Process Specialist in **Hexaware Technologies** and having experience of 1 months from.(May2019-June2019).

**Job Responsibility -** where we responsible to manage the data of aircraft maintenance from the client Saudi Aerospace Engineering Industries we have to verify the data of aircraft maintenance from the systems and update the same if any mistakes found also we have to ensure that the data should be same always and correct in tech logs receipt and systems software.

**Work Experience 3-** Worked as a Tele Collection specialist in **Home credit Finance India pvt ltd** and having experience of 2 years and 3 months from.(Sep2016-Dec2018).

**Job Responsibility-** where we responsible to achieve collection targets on monthly basis by making calls to the customers who’s monthly installment (EMI) is due or who have not paid the installment on due date, explaining the consequences of not paying on time, providing payment options as per the process and follow up till the time the due installment is received.

**Work Experience 4-** Worked as a Business Development Executive in **Mumbai Acadmics ( A Division of Aerus infotech pvt ltd.)** Airoli Navi Mumbai and having experience of 1 year and 9 months from.(Dec2014-Sep2016).

**Job Responsibility-**

Identify sales leads, pitch products or services to new clients and maintain a good working relationship with new contacts.Communicating new product developments to prospective clients. Overseeing the development of marketing literature.meeting with diploma and degree collage students explain them about the major projects services and internship programs of the institutes.

**Academic Qualification:**

* Successfully Completed Bachelor in Electronics & Communication Engineering in Year 2013 from RGVP University Bhopal,securing first division.
* Successfully Completed HSC in Science From MP Board in year 2009,securing first division.
* Successfully Completed SSC in year 2007,securing first division.

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|  **Project & Training:** |  |

* **Academic Major project** :- (**Home security system with GSM Technique)**To implement the home security application with this interface we attach the different switches and motion sensors with the port of micro controller and create a decision making algorithm in firmware which response the sensors status and pass command to GSM modem.
* **Academic Minor project** :- (**Simple water level indicator)**This project is designed to determine the water level especially in a water tank. As the water level increases from the base of the tank by this we can measure the level of water easily. Its help to check the over flow and wastage of water by warning the person when the tank is about to brim.

**Technical Skills :**

* Knowledge of MS Office
* Operating System: Windows XP ,Windows 7, 8, 10

**Hobbies:**

* Bike Driving
* Playing Cricket
* Watching Movies
* Travelling outsides

**Key Skills:**

* Patience
* Hard Working
* Team-work
* Time management

**Personal Details:**

Date of Birth - 08-08-1990

Marital Status - Married

Fathers Name - Suresh Rathor

Nationality - Indian

Passport - Yes

Driving Licence - Yes

Languages spoken - English, Hindi, Marathi.

Address - H 11 Sundar Nagar Ward No 38 Rastipura Burhanpur MP-450331

I here by declare that the above-mentioned information is correct up to my knowledge.

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| Place: Burhanpur | Vishal Rathor |
| Date: |  |