**CURRICULUM VITAE**



**SHAHMAL KOMATH**

RASHEEDA MANZIL PO NETTUR

Thalassery . Kannur Kerala. 670105

India

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**Job Objective:**

To work as a Telecom Sales Representative for a highly appreciated brand and achieve challenging sales goals by applying my best marketing practices.

**Highlights of Qualifications:**

Vast experience in telecom or high technology industry
Familiarity with Telecommunications: Voice, Data, ISP
Familiarity with Sales Management, Time Management and Business Case and Financial Analysis
Strong ability to attend on-site customer appointments on a daily basis
Excellent account management and interpersonal skills
Excellent sales closing and negotiation skills

**Professional Experience:**

**Chnnai Tele Bay ( Online Shopping) India 6 Months**
team Leader

**Idea Telecommunication Bangalore India 1 year**
Telecom Sales

**Oppo Mobile Cochi Indian 1 year**
Brand Promoter

• SBI CREDIT CARD SALE (BRE) 1 YEAR

 Experience...
**Responsibilities:**
Obtained monthly sales quota and achieved required sales activity levels.
Administered actions to cross-sell and up-sell services to current customers.
Documented sales proposal documents and assured proper compilation is done.
Provided, sold and administered Voice and Data services to small and mid-sized companies.
Produced new sales revenue through cold calling, tele-marketing, lead groups, user group meetings.
Worked for resolving dispute of all accounts.
Entered all sales activities into company tracking system.

**PERSONAL DETAILS:**

* Nationality : India
* Date of Birth : 18-07-1993
* Sex : Male
* Marital Status : Single
* Visa Status : Tourist Visa ( Long Term)
* Passport No : M5549602
* Language : English, Hindi, Tamil

**EDUCATIONAL BACKGROUND:**

* +2 CBSE
* Bcom ,Dr cv Raman university

**DECLARATION:**

 I certify that the above information is true and correct to the best of my knowledge and ability. If given chance to serve you. I assure you that I will execute my duties for the total satisfaction of my superiors.