***CURRICULUM VITAE***

**Nme ANIL P MANI**

**Mobile 09747452699**

**E-mail anilpmani007@gmail.com**

PROFILE

 ** More than 2 years experience in the field of Sales and Marketing,Administration .**

 ** Proficient in MS Office (especially on MS Excel and Word).**

**SKILLS**

 ** Team player with knowledge in Sales and Administration.**

 ** Can adapt quickly to varying business cultures.**

 ** Quick at learning new concepts and technologies and putting them to use.**

 ** Good communication and interpersonal skills.**

 ** Strong organizational skills and ability to manage multiple tasks in parallel.**

 ** Setting higher standards of performance.**

**EDUCATION**

* **Bachelors Degree in Mathematics with Computer Applications.**

 **Mahatma Ghandi University, Kottayam, Kerala, India**

* **Master of Business Administration (M B A)**

 **(MARKETING & FINANCE)**

**St.Berchmans college Chaganaserry , M G University Kerala**

**PROFESSIONAL WORK EXPERIENCE**

**Sales and Marking Manager – sales &marketing June 2016 to January 2019**

**CS Yamaha Motors (Client Safe Yamaha)**

**Sub Dealer of Yamaha Two Wheeler**

**Work Profile**

** Visit target customer who might benefit from company products and maximize client potential in designed category.**

** Developing long-term relations with clients, through managing and interpreting their requirements.**

** Handle showroom operations and field works. Brand promotion**

** Preparing reports for management, keeping customer records, periodic sales and market reports**

** Follow up on sales call and maintain customer relationship.**

** Work closely with Good Ride technical management to provide technical assistance to customers**

** Responsible to meet monthly sales targets.**

**PERSONAL DETAILS**

**Sex Male**

**Nationality Indian**

**Date of birth 02-10-1992**

**Marital status Single**

**Passport Number L7530453**

**Languages Known English, Malayalam and Tamil, Hindi**

**Decleration**

 **I hereby declare that the information furnished above is true and correct to the best of my knowledge and experience.**

**ANIL P MANI**