AQUIB ALMELKAR

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103, Jai Mahalaxmi Nagar Majrewadi solapur 413003, SOLAPUR, 0 Maharashtra

EDUCATION

B.COM GRADUATION

2012

SOLAPUR SOCIAL COLLEGE OF COMMERCE

H S C - Solapur Shri English Medium School 2008

S.S.C Solapur

Shree English Medium School 2006

WORK EXPERIENCE

TEAM LEADER

LENDING KART FINANCE LIMITED

11/2018 - 11/2019 Tasks

SOLAPUR

SOLAPUR

- Setting and meeting sales targets to increase revenue
- Discover sales opportunities through consumer research
- Analyze data to find the most efficient sales methods
- Generating various types of Reports on a monthly basis
- aiming to achieve monthly or annual targets.
- Finding ways to ensure efficiency of sales operations

RELATIONSHIP MANAGER(TL) HOME REVISED

Tasks

03/2016 - 11/2018

- Create a market plan.
- Present products and services to prospective customers
- Directing, planning and coordinating efforts.
- Supporting sales and lead generation efforts
- Successfully managed multiple, high priority projects with competing deadlines.

TEAM LEADER BLUE DART EXPRESS

02/2015-01/2016

- Achievements/Tasks
- Contributing in the implementation of marketing strategies
- Manage the flow of day-to-day operations
- establishing new business
- organizing sales visits

SKILLS

Creativity, Flexible, Responsible, Multi-tasking

Sales Promotion

verifcation of documents

AWARDS AND ACHIVEMENTS

SAMRAT AWARD (HOME REVISED) (2017)

BRAVO AWARD (LENDING KART FINANCE LIMITED) 2019

LANGUAGES

ENGLISH Full Professional Proficiency HINDI Full Professional Proficiency

MARATHI Full Professional Proficiency

TRAVELLING

INTERESTS

SONGS

MOVIES