

PUSHPENDRA SINGH TOMAR

H-59 Vikas Nagar Govind Pura Bhopal
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PROFESSIONAL HIGHLIGHTS

- 8+ years' extensive experience in retail sales and merchandising arena
- Proven record of driving profitable sales through promotions
- Known for exceeding store sales goals collaboratively.
- Proficient in building exceptional customer experiences through engagement, positive Attitude and great service.
- Well-versed in performing daily departmental maintenance tasks.
- Personal development: Assign mandatory trainings to be followed by Team members
- Strong interpersonal skills
- Demonstrates good judgment in selecting methods and techniques for obtaining solutions

Experience Summary

TEAM LEADER | SBI CREDIT CARDS | BHOPAL

Nov 2017 – March 2020

- Assist team with queries and guidance
- Support senior management with projects and activities
- Accountability and ability to work independently and as a team
- Strong analytical skills to identify issues and trends
- Ability to identify issues and trends to communicate and escalate to leadership
- Ability to build productive internal/external working relationships

SENIOR- SALES EXECUTIVE | BIGBAZAAR | BHOPAL

MARCH 2014 – SEP 2017

- Assist customers with product selection and queries
- Investigate customer complaints and provide solutions accordingly
- Set up store displays and merchandise
- Manage all sales activities by tracking, goals, performance, expectations, and reporting.

SALES EXECUTIVE | WALMART | BHOPAL

JAN 2012 – FEB 2014

- Managed shelf stocking and pricing activities
- Handled inventory and stocks
- Reviewed merchandise movement
- Inspected merchandise for quality and quantity

ADDITIONAL CAPABILITIES

- Flexible schedule
- Listens instructions actively and acts quickly
- Computer: Retail Software, MS Word and Excel

SPECIAL SKILLS

- Keeping track of repeated customers, their likes and dislikes and their contact information
- Anticipating customer responses
- Passion Speed, Integrity, Energetic

HOBBIES

PLAYING CRICKET

EDUCATION

10TH M.P. BOARD BHOPAL 2010

12TH M.P. BOARD BHOPAL 2012

BA FROM DR. A.P.J ABDUL KALAM UNIVERSITY INDORE 2020

PERSONAL DETAILS

DATE OF BIRTH- 10/08/1987

MARITAL STATUS- MARRIED

FATHER NAME - MR. BHANWAR SINGH TOMAR

NATIONALITY- INDIAN

LANGUAGE KNOWN- HINDI / ENGLISH