

A V V AJAY KUMAR

annaajaykumar2@gmail.com

+91 9052640666

MBA Graduate specialised in Finance at IBS Hyderabad with excellent academic record, keen interest and expertise in finance department.

Education

MBA Finance

ICFAI Busines School, CGPA-7.76/10

2017-19

B.Tech, Mechanical Engineering

VRSEC Vijayawada, CGPA – 8.79/10

2013-17

12th (Senior Secondary Examination)

State Board, 96%

2013

10th (Secondary Examination)

State Board, 91%

2011

Technical Skills

- Programing Languages – SAS, Basics of SAP

Experience

Management Trainee, PNB Housing Finance Ltd.

Apr'19 -Feb'2020

- Preparing, reviewing and analysing credit worthiness of an individual/company by spreading company and personal financial statements.
- Preparing written credit memorandums for presentation and approval.
- Analyzing salaried and self-employed customers eligibility through Tele - PD's and direct interaction.
- Drive the day-to-day business through Direct Sales Agents and Build DSA network to ensure sufficient distribution network.
- Regular trainings and update of policy changes to existing DSA's for sourcing the business.
- Reporting of Monthly Portfolio Analysis and projections for the month, reporting of the daily MIS

Internship

ITC

Feb-May'18

As part of internship, I was given off-roll team from which I should improve:

- Productivity of work
- Better customer interaction,
- Store management (product specific)
- Key Accounts Management (Store specific)
- New partner acquisition

Certifications

- Financial Markets, The Beginner's Module by NCFM.
- Investment Analysis and Portfolio Management by NCFM.

Personal Profile

Name : A. V V AJAY KUMAR
Father name : A. SUBHRAMANYAM
Date of birth : 23/09/1996
Gender : MALE
Nationality : INDIAN
Languages Known : ENGLISH, TELUGU and HINDI

(A V V AJAY KUMAR)