



# NAVULURI SATYA SWAROOP

I believe in being a team leader and a team player to enhance my decision-making capabilities and contribute to the growth of my firm

DOB  
5th July 1995

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H. No. 1-11-94/D, Flat No.202,  
Mahalakshmi Apartments, Shyamlal,  
Near Bhaktha Hanuman Temple,  
Begumpet,  
Telangana-500016.



## EXPERIENCE

- Worked as **Business Development Associate** for **BYJU'S - The Learning App**, Visakhapatnam
- Worked as **Senior Engineer** in **Quality Assurance Department (QAD)** for **Rane Group**, Hyderabad

## EDUCATION

- 2017  
2019  
Institute of Finance and International Management  
**MBA Marketing**  
Grade Point: 7.1
- 2016  
2012  
Institute of Aeronautical Engineering  
**B.Tech in Mechanical Engineering**  
Percentage: 74.3

## INTERNSHIPS

- Mercedes-Benz India Private Limited - Project Trainee**  
Marketing Communications and CRM - 2 Months
- Sumeru Enterprise Tiger - Partner Sales Executive**  
Sales - 2 Months
- Hyderabad Industries Limited (HIL), CK Birla Group - Intern**  
Marketing - 20 Days
- Confederation of Indian Industry (CII) - Intern**  
Marketing - 2 Months

## PROJECTS

- Presented a business plan to FKCCI in their event Manthan 2018
- Manufacturing of formula car (SAE SUPRA - 2016)
- Manufacturing of Hybrid Go-Kart (ISIE)
- Design and manufacturing of Heat Exchanger
- Modelling and Simulation of surface to air missile (BDL, DRDO)

## ACHIEVEMENTS

- Awarded as the "BDA with Highest Sales Conversions" in BYJU'S - The Learning App
- Represented the company RANE at various OEMs for business presentations
- Have organised an Auto Expo for Electric Mobility in Bengaluru
- Was responsible for supplier development
- Marketing head and primary driver for both Hybrid Go-kart and SAE Supra