

SAGAR AKBARI

B.E.-Mechanical

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B/h Avadh Honda Showroom
Jamnagar-361005.

CARRIER OBJECTIVE

I am seeking a position to work in a challenging environment and fully utilize my skills and contribute quality ideas, efficiency and responsibility for the benefit of the organization and to grow with it.

EDUCATION QUALIFICATION

2015: BE in Mechanical from GEC, Gujarat Technical University, Valsad with 7.43 CGPA

2011: 12th from G.H.S.E.B 73.80%

2009: 10th from G.S.E.B with 85.69%

ACADEMIC PROJECT

- **“Performance Measurement of Domestic Refrigerator by Introducing Thermo-Electric Module.”**
- In this project we break the general VCRS cycle of refrigeration system and adding Thermo-electric module device and then pass refrigerant through this device and increase the C.O.P. of refrigeration system.
- My project Research Paper have been Published in **“International Gernal for Scientific Research and Development”**.

PROFILE SNAPSHOT

- An energetic management professional, holding a degree in Mechanical engineering, offering nearly 6 years of successful organizational experience in Supply planning & distribution, Operations & Maintenance, and so on. Stared my career as GET in growth industry in june-2015, after that started my career as senior sales executive in Gars Lubricants in Nov.-2017. Presently employed as Dy. Manager, Supply and Distribution in Nayara Energy Ltd. From June.2018, Jamnagar.

➤ **PRESENT EXPERIENCE:**

Currently working with **Nayara Energy Ltd** (Formerly known as Essar Oil Ltd.) as a Deputy Manager “**Supply & Distribution**”.

From: 21st June-2018 to till date.

❖ **PRESENT JOB RESPONSIBILITIES:**

- ✓ Handling, Storage & delivery of Class A, B & C petroleum products through state of art fully automated Tank truck loading Gantry.
- ✓ Caring out all types of operation in Tank farm area such as Inter tank transfer, sampling, manual gauging, tank and pump line up, water draining, Ethanol unloading and all other routine field related activities as per SOP. Involving project and MOC related jobs in field.
- ✓ Ensuring pre-loading checks & activities of TT's as well as Gantry Lineups for safe and accident free operation.
- ✓ Monitoring the efficient operation of centrifugal pumps, Mass flow meters (MFM), Flow control Valves, Safety Valves during pipeline transfers & gantry loading operations.
- ✓ Strictly compliance of Q&Q standards as laid down by IQCM, Following by OISD standards.
- ✓ Ensure correct calibration of TLCU, Prover Tank & Tank Truck.
- ✓ Aware of all weighbridge activities for LPG & BO TT's and ensure correct calibration of weighbridge.
- ✓ Plan all outbound deliveries for execution considering defined cut off time, agreed with Order to Cash Cycle.
- ✓ Coordination with sales team, PSU vendors & maintaining business relationship with them for smooth operation.
- ✓ Working knowledge of SAP SD (End User), Operation of planning, invoicing & posting for movement of products.
- ✓ Stock Accounting, Day to day & Monthly MIS & Coordination with HO
- ✓ To maintain all log books and documentation of Operation Checklists and reports for Operational Activities
- ✓ Coordinating and carrying out daily maintenance jobs in Terminal area with Mech./Inst./Elect./Civil Departments.
- ✓ Creation & Issuing work permit. Follow safety and Permit to work procedure. Also properly closed it & maintain its records.
- ✓ Imparted Training to TT drivers, cleaners and workers regarding safety and smooth operation.
- ✓ Inspection and testing of Firefighting Equipment's, F&G system , MVWS , Deluge water system, Gas detector and Personal Protective Equipment as per Safety Standards.
- ✓ Nil accidents, Safety observation rounds, Near miss & Incident reporting and investigation, observation in our own work place.

➤ **PREVIOUS EXPERIENCE:**

1. Worked with **Gars Lubricants** as a “**Senior Sales Executive**”
From: 25th Nov-2017 to 15th June-2018.

❖ **Job Profile:-**

- ✓ Listen to customer requirements and present appropriately to make a sale.
- ✓ Giving all the details of the company to the upcoming dealers and explaining them policies for the distributorship.
- ✓ Record sales and order information and entering figures into computer system to maintain customer's record.
- ✓ Making daily Follow up and sending them to seniors.

2. Worked with **S.B.Cooling Pvt. Ltd** as a “**Marketing Engineer**”.
From: 1st Oct.-2017 to 24th Nov-2017.

❖ **Job Profile (Marketing):-**

- ✓ Make Detailed Quotations.
- ✓ Handling live sales enquiries and make follow up and reporting to HOD.
- ✓ Negotiate the terms of an agreement and close sales.

3. Worked with **Growth industries** as a “**Trainee Mechanical Engineer**”
From: June-2015 to 29 Sept-2017.

❖ **Job Profile (Production & Maintenance):-**

- ✓ To complete Production plan by scheduling & assigning manpower and achieving daily production target and maintain inventory of raw material with coordination with purchase department.
- ✓ Quality checking by measuring instruments.
- ✓ Trouble shoot and Repair down equipment & perform Preventive Maintenance of Presses, Sintering Furnace, Gear and Pumps. Basic Knowledge of Hydro-Pneumatic Systems.

➤ **TECHNICAL SKILLS:**

- ✓ MS-Office: Excel, Word, Power Point, Outlook
- ✓ SAP SD (End user)
- ✓ SAP MM (Basic)

➤ **STRENGTHS:**

- ✓ Team Work with Progressive manner.
- ✓ Quick decision taker in critical condition.
- ✓ Better Presentation & Communication Skills.
- ✓ Like to improve myself all the time.

➤ **PERSONAL DETAILS:**

- Name : Sagar M. Akbari
- Father Name : Mansukhbhai G. Akbari
- Gender : Male
- Qualification : BE-Mechanical.
- Marital Status : Married.
- Date of Birth : 28th Sept-1993.
- Languages known : English, Hindi and Gujarati.
- Hobbies : playing cricket, listening Music.
- Nationality : Indian

➤ **DECLARATION:**

I hereby declare that the information mentioned above is true to the best of my knowledge.

Place: -

Date:-

Yours Faithfully,

Sagar Akbari