**CURRICULUM VITAE**

**Himanshu Singh**

ML – 35/17-18 MACROBERT GANJ KANPUR 208001

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**Objective**:

To be a part of highly competitive team and to share my knowledge & experience for contribution towards organizational growth.

**Current Experience**:-

Presently I am working with **VLCC PERSONAL CARE LTD** **from oct 2019 to OCT 2020**.

* **Designation: I.S.R.**
* **Industry : Cosmetic**
* **Area : Kanpur, Unnao, Kannauj, Chhibramau, Tiwra, Gursaiganj,Billaur, shivrajpur, chaubepur, Mandhana,Unnao, Hameerpur, Orai, Jalaun, Banda, Karvi, Mahoba, Bidki,**
* **Role:**
* To handing of primary & secondary sales
* Report Flash on Daily Basis.
* Assign Sales Target as per business plan.
* Distributor Claim Process.
* Sku Wise brand selling & Fore Casting.
* Open partys is Blank town.
* Daily Market Visit & Solve Market Issues.
* Focus on customer relation matrix at all bases.
* Analyze the distributor service in the market and competitor activities in area and maximum share of own brand in the market area.

**Education Qualification:**

* Graduate (B.A.)
* Schooling throughout has been from B.N.S.D.INTER COLLEGE KANPUR

**Computer Proficiency:**

* Office Suite : MS Office, Excel, Internet.

**Hobbies:**

* Playing Cricket

**Personal Details:**

Father’s Name : Mr. Sushil Singh

Date of Birth : 22.sep.1996

Nationality : Indian

Martial Status : Single

Language Known : English & Hindi

**Declaration:**

I confirm that the information provided by me is true to the best of my knowledge and belief.

**Place :**

**Date : (HIMANSHU SINGH)**