



# JITENDRA INGALE

(Branch Manager)

## PROFESSIONALSKILLS

Branch Operations Management  
PROFESSIONAL  
Sales & Marketing.  
HNI Clients.  
Business Acquisition.  
Strategy Planning.  
Date Of Birth / Location

Stimulate Relationship.  
Team Management.  
Branch Target

Cost Optimization.  
Advisory Services and Liaison.

## KEYCOMPETENCIES

Revenue Growth  
General Administration and  
Operations.  
Manpower & Planning.  
Reporting & Documentations.  
People Management

Branch Target

## PERSONAL SKILLS

Creative Spirit.  
Reliable and Professional.  
Organized.  
Time Management.  
Team Player.  
Fast Learner.  
Self Motivated.

## CONTACT

P: +91 8055369552  
+91 81403 43906

Branch Target

E: [ashant650@gmail.com](mailto:ashant650@gmail.com)

## EDUCATION

## ABOUT

OPERATIONS MANAGEMENT, BRANCHA MANAGEMENT, MARKETING  
07+Years of excellent business performance, revenue and  
Generation And Market share expansion.

## WORK EXPERIENCE

25/05/1988 -

### ASST BRANCH MANAGER

#### STAR HEALTH AND ALLIED INSURANCE CO.LTD

18 - March 2019

My Branch All Parameters Completed Agent Recruitment and Branch YTD Target 80 Lakh  
Completed Target 1.30 Cr Completed My Branch Rank 3 Trip 4 FC Qualify Goa Trip  
Managing the entire Branch Manager Operations.

Recruitment of potential.

Training the team as per IRDA norm and develop them with are various Selling skill and  
Making them confident with product of the company

Currently managing a team of 35+ Insurance Consultants which are Working In the  
System successfully.

Maintaining an activation ratio of 90% which is considered as an Outstanding ratio in the  
Insurance industry.

Initiated identification process for probable club Member and Conducted Mission Club  
Members meet.

Initiated the process of celebration of victory day at the Area offices

### BRANCH MANAGER

#### BAJAJ ALLIANZ LIFE INSURANCE COMPANY LTD

2016 - 2019

My Branch All Parameters Completed Agent Recruitment and Branch YTD Target 70 Lakh  
Completed Target 1 Cr Completed My Branch Rank 5 Trip 9 FC Qualify Goa Trip  
1 FC MDRT Branch Rank 5 And And My Qualify Trip Malaysia 1 Cr Completed  
Best Recruitment Word and Best Business Word and Best Branch Parameters Completed word  
Handling Branch Operation including target achievement, developing business catering to the  
Needs of customers.

Directing all operational aspects including customer service human resources,  
Administration and sales in accordance with the companies' objectives.

Assess local market conditions and identify current and prospective sales opportunities.

Bring out best of branch's personnel by providing training coaching development and motivation

Share knowledge with other branches and headquarters on effective practices, competitive

Intelligence. Business opportunities and needs.

Address customer and employee satisfaction issues promptly.

Adhere to high ethical standard and comply with all regulations/applicable laws.

### ASST BRANCH MANAGER

#### CANARA HSBC OBC LIFE INSURANCE.LTD

2013 -2016

My Branch All Parameters Completed SM and RM Recruitment and Branch YTD Target 60 Lakh  
Completed Target 90 Lakh Completed My Branch Rank 3 Trip 2 SM Qualify Goa Trip  
Branch Rank 3 And and My Qualify Trip Singapore 90 lakh Completed  
Best Business Word and Best Branch Parameters Completed word

Manager the entire branch profiled customers and provided financial products to meet  
Customer needs.

Provided an effective and inspirational leadership to the team member through regular.

Training motivation and performance appraisals in order to achieve the set targets.

Conducted Recruitment Activity programs.

**Bachelor of Computer  
Applications (BCA)  
University Of Gujarat | 2009 – 2011**

**Launch every Month SM and RM Products Training team. Products guide line and Client Handling  
Recruited developed motivated and trained the team member on various operational matters, and  
Products to guide them towards successful outcomes and attainment of business objectives.  
Daily visit of Financial Consultant to get achieve branch Numbers.  
Develop marketing strategies to develop business acquisition opportunities to enhance  
Market penetration.  
Weekly review of all new joined DM's.**

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**COMPUTER SKILLS**

**OS - Windows (2000,XP Vista) and good in internet Browsing surfing and searching  
Tally (4.5,5.4,6.3,7.2,) MS -Offices (2000 XP 2003) word start can work in any work Editor  
Designing - using Photoshop Corel Draw. Flash**

**J.S.INGALE**

**JITENDRA SUPDABHAI INGALE**