



## PROFILE

- 2+ years of experience
- Senior Sales and Marketing Executive.
- Responsible for communicating with target audience and build and develop customer relationship.
- Maintain and update customer database.
- Monitor and Report on competitor activity.
- Develop and implement a marketing strategy.

## CONTACT

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## LANGUAGE

ENGLISH  
HINDI

# FAIZ AHMED

## Senior Executive

## EDUCATION

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DONBOSCO INSTITUTE OF TECHNOLOGY  
Bachelor of Engineering in Mechanical Engineering

## WORK EXPERIENCE

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Nambiar Builders,Bangalore – Sr. Executive  
Sep 2019 – Present

- Working on software-ERP,SFDC,Excel.
- Presentation and client handling.

SJR PRIMECORP,Bangalore – Sales Executive  
July 2018 to Aug 2019

- Working on a software-ERP,SDFC.
- Promote sales through advertisements & marketing activities of company.
- Channel partner meetings , Providing training to their teams and encourage them for generating project specific leads.
- Do client meetings, site visits and follow up and close the deals.

ELOQUNCE Consulting pvt.Ltd. – Associate Sales executive  
Jan 2018 – June2018

- Working on a software-ERP,SDFC.
- Provides loans information by clarifying customer request; selecting appropriate information.
- Communicate directly with clients and encourage trusting relationship.
- Updates managers by consolidating, analyzing, and forwarding daily action summaries.

## SKILLS

- ERP
  - SFDC
  - MS-Office
  - Overseeing and developing marketing campaigns.
  - Devising and presenting ideas and strategy,
  - Communication skills and networking ability.
  - String attention to detail.
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