

RESUME



Azharuddin Azimoddin Shaikh

7756990277 | aashaikh386@gmail.com

CAREER OBJECTIVE

To work with maximum potential in a challenging and dynamic environment, with an opportunity of working with diverse group of people and enhancing my professional skills with learning and experience for career growth.

EXPERIENCE

Officeaids Automation Pvt Ltd. (Mach'18-ONGOING)

Business Development Manager.(Sales Engineer)

- Searching for new clients who could benefit from your products in a designated region
- Travelling to visit potential clients
- Establishing new, and maintaining existing, relationships with customers
- Persuading clients that a product or service will best satisfy their needs Calculating client quotations
- Promoted, Given Addition responsibility of handling Quality.
- Client Review and Satisfactory surveys been taken.
- Resolved Customer Quality complaints with respect to Product.

List of Clients worked with:

- Bajaj pvt ltd,BSNL, *Wockhardt* Ltd, *Varroc* Engineering Limited, Endress+Hauser, Endurance Technologies Limited, *Concox Concox,GstarSoft, Hikvision* Digital Technology Co., Ltd.,Honeywell,,Control 4 Pvt Ltd, Lutron Electronics Company, Polycom, Inc, Sony Corporation, Cisco Systems, Inc,Toyama, *ZKTEco* focus, Optoma Corporation,Savera Auto pvt lt, Robert *Bosch* GmbH, *Devgiri Forgings* Pvt. Ltd.

EDUCATION Examination	Institute	Board	Result (%)	Year
B.E (Electronic and Telecom.)	S.Y.C.E.T Engineering college,Auranga bad	Dr.,Babasaheb Ambedkar Marathawada University,Aurangabad	70.66	2015
H.S.C.	Shree Ganesh vidyalaya, Deogaon Rangari	Maharashtra State Board	69.89	2010
S.S.C.	Shree Ganesh vidyalaya, Deogaon Rangari	Maharashtra State Board	80.61	2008

PERSONAL DETAILS

1. Name: Shaikh Azharuddin
2. D.O.B: 11th Dec 1992..
3. Permanent Address: At choti mandi,Post Daulatabad,Aurangabad-431002

DECLARATION

I hereby declare that the information furnished above is true and correct to the best of my knowledge and belief.

Date:
faithfully

Yours

Place:



Azharuddin Shaikh

