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| C:\Users\Admin\Desktop\1T0A8695.JPG |  | POMPY DEB  **SENIOR INSIDE SALES ASSOCIATE**  **(New Business Initiative)** |
| I am an experienced sales professional who is seeking for a full time job in order to enhance my skills, gain more experience and knowledge, and grow professionally. I am confident in my ability to come up with interesting ideas for unforgettable marketing campaigns. Contact PHONE:  7002581290  9577178471  EMAIL:pompydeb777@gmail.com Address Bangalore, Karnataka. Date of birth 24/09/1990 LinkedIn id pompy-deb-091990 Hobbies Interacting with new people.  Travelling.  Adventure.  Gardening |  | EDUCATION  * Bachelors of Commerce in Accounting and Management from Thiruvalluvar University in 2013. * Higher Secondary from Guwahati University in 2010. * HSLC from Guwahati University in 2007.  WORK EXPERIENCE **Mantis Technologies Pvt. Ltd. Senior Sales Associate** **June 2019 To January 2020**   * Handling a team of 42 OPS in PAN India. * Motivating team for achieving their target. * Achieving monthly target assigned by Manager. * Post/pre sales service. * Retention. * Escalation. * B2B Sales. (PAN INDIA). * Looking after all the sales activities in PAN India   through all the selling channels in the country for  corporates.   * Tracking daily report. * Coordinate with clients and convert them. * Develop reports for monitoring performance and   share with the reporting manager.   * Maintain a good brand image of the company among travels partners. * Keep a daily track of booked sales/ cash collection in line with the target.   **Sanjyog Matrimony**  **Relationship Manager** **Nov 2017 To May 2019**   * Cold Calling. * Attending new walk-ins. * Identifying new opportunities. * Marketing activities for getting good prospects. * Making good pipeline. * Direct sales. * Handling HNI clients. * Lead generation from various sources. * Proper customer service. * Chasing weekly/monthly targets. * Counseling. * Upselling/ reselling. * Escalation * Retention. * Proper Follow-ups.   **People Interactive (I) Pvt. Ltd.**  **Product Adviser** Nov 2013 To March 2017  * Cold Calling. * Attending new walk-ins. * Identifying new opportunities. * Marketing activities for getting good prospects. * Making good pipeline. * Direct sales. * Handling HNI clients. * Lead generation from various sources. * Proper customer service. * Chasing weekly/monthly targets. * Counseling. * Upselling/ reselling. * Escalation * Retention. * Proper Follow-ups.  **SKILLS**  * Ability to read and understand the customer's requirements. * Successful working in a team environment, as well as independently. * The ability to follow instructions and deliver quality results. * The ability to work under pressure and multi-task. * Strong communication skills. * Fast learner. |