

Sunish M

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Objective : To become a Key Official of a fast growing and Popular Brand in Banking and Financial Service Industry.

Personal Data

Age and Date of Birth	: 48 years, 30 th May 1972.
Religion	: Hindu
Marital Status	: Married
Family	: Spouse and one Child

Education

Completed Graduation in Mathematics from University of Calicut in 1992 with First Class.
Undergone short training programs from Mr.Santhosh Nair, M/S Allan Louise, Mr.Shameem Rafeeq etc. during the course of my employment.

Work Experience

Completed 22 years of employment in Foreign Exchange and Financial Industry.
1 Year worked for **Thomas Cook** in Dubai, UAE.
Presently working as Regional Manager of **UAE Exchange, India**.
Joined UAE Exchange in 2001 as Branch Manager in Kannur Branch.
Got elevated to Regional Manager in 2006. Worked as Dept. Head of Insurance Vertical.
Well versed in Foreign Exchange, Loans, Insurance, Remittance, Travel Etc.
Skilled in handling sessions to employees inside the organization and guest lecturing at various colleges in Business and management related subjects.

Duties and Responsibilities in Last Job Profile:

- ❖ In Charge of 14 Branches under North Kerala Region of the Company.
- ❖ Recruitment of employees for the Branches. Conducted more than 50 interview sessions. Interviewed more than 10000 candidates over a period of last 10 years.
- ❖ Business development activities - Planning, Implementation and its monitoring.
- ❖ Staff Training Session on Products and Services as well Motivational and Managerial subjects periodically at an average of minimum 20 sessions in an year.
- ❖ Branch performance review on figures as well as for Business development.
- ❖ Conducting Branch Managers meeting every month and Product Head meeting on regular intervals.
- ❖ Evaluation and appraisals of more than 130 employees including Branch Managers.
- ❖ HR related work for employee movements, reviews, performance tracking etc.
- ❖ Management by direction and Guidance for Foreign Currency Pooling and Export.
