**CAREER OBJECTIVES**

· To work for an organisation, live with its values, principles & ethics & utilise my raw inherent talents & specialisation knowledge for its growth.

· To take on a responsible & challenging position in the corporate world that will allow me to explore & enhance my abilities, skills & sense of dedication towards my duties.

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| **ACADEMIC BACKGROUND** |

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| **Course** | **College** | **Percentage** | **Year Completed** |
| B.Com (Banking & Insurance) | S.I.E.S College, University of Mumbai | 70%  | 2011 |
| HSC | Maharashtra Board,S.I.E.S. College, Mumbai | 72.00% | 2008 |
| SSC | Maharashtra Board, Father Agnel High School,Vashi | 73.86% | 2006 |
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| **WORK EXPERIENCE**  |

* Worked at ICICI Prudential Life Insurance as a Financial Service Consultant. Job Profile - cold calling, life insurance sales, cross selling of banking products. Term - June 2012 to April 2014.

* Family business- Job Profile- maintaining customer relationships and handling inbound queries. Term- August 2014 to July 2017
* Sales manager at Smashbox (Shoppers Stop India Pvt Limited ) for 1.5years. Job Profile- Building customer relationship, target oriented sale, after sales service. Term - September 2017 to Feb 2019.
* Sales Manager at White hatjr for US sales for 4 months. June 2020 to September 2020.
* Currently working as a Sales Manager for Cuemath Cuelearn Pvt LTD. US market

**EXTRA CURRICULAR ACTIVITIES**

* Participated in the collegiate events **FANTASIES.**
* Has attended **Derek O’Brien’s** personality development classes.
* Participated in the Sales Seminar conducted by Icici team.
* Attended an in depth customer relationship training by Shoppers stop Pvt limited .

**PROJECTS UNDERTAKEN**

* Detailed Research project on ***Rural Banking Functions Of Public Sector Banks***.
* Detailed Insurance project on ***BANCASSURANCE.***

**COMPETENCIES**

· Knowledge about computers, MS Office, PowerPoint , Excel. Internet savvy.

· Good inter-personal skills.

· Dedicated to the financial services industry & fair knowledge of its operations.

· Ability to lead.

· Ability to work with dedication under extremely target oriented environment.

**PERSONAL DETAILS**

**Date of Birth:** 16th April 1990

**Address:** Navi Mumbai.

**Languages:** English, Hindi and Marathi (Basic) , Punjabi(Basic)

**Interests:** Passion for Travelling, Music, Cinema